

The Approach



**Appraisal
Institute®**

Professionals Providing
Real Estate Solutions

2nd Quarter Chapter Meeting & Elections Notice

When: Friday, June 23, 2023

Where: [Tropicana Field](#), St. Petersburg, FL
Left Field Terrace Box

Cost: \$65 Members | \$70 Guests/Nonmembers

Price includes the game ticket and food. Drinks not included.

For directions to Tropicana Field, [click here](#).



Schedule of Events:

5:30 PM - Chapter Business Meeting— Left Field Terrace Box

6:40 PM - Tampa Bay Rays vs. Kansas City Royals

Meeting Program: The 2nd Quarter chapter membership meeting will be held at Tropicana Field for a Tampa Bay Rays baseball game. Prior to the game, we will have two guest speakers, Ed Montanari, St. Petersburg City Council and also a representative for the Hines/Rays Tropicana Field Redevelopment Team. These speakers will discuss things going on in the City and the redevelopment of the Trop. They will be happy to answer any questions you may have.

Ed Montanari represents District 3 and was elected to City Council in 2015 and re-elected in 2019. He is currently the Chairman of the Workforce and Economic Development Committee, serves on the Budget, Finance and Taxation Committee and several other committees. [Click here](#) for more information on Mr. Montanari.



In addition to the speakers, we will hold the election of the 2024 chapter leadership. You will find the slate of nominees in this newsletter. Please arrive no later than 5:30 PM for the business portion of the meeting.

Feel free to bring your family or a few friends or co-workers and enjoy a Tampa Bay Rays baseball game in the **Left Field Terrace Box**. This will be an amazing experience for everyone. We have planned it for a Friday evening so more can attend, relax, enjoy and celebrate the weekend. The game starts at 6:40 PM EST. The price includes your game ticket and food. You will be responsible for your own drinks and parking. Should be a FUN night at the Trop!

[REGISTER HERE](#)

2023 Florida Gulf Coast Chapter Meetings

2nd Quarter Meeting & Elections - June 23, 2023 (St. Petersburg)

3rd Quarter Meeting - August 17, 2023 (Sarasota)

4th Quarter Meeting & Installation - November 9, 2023 (TBA)

2023 Officers & Directors

President

Timothy Sunyog, MAI

Vice President

Michael Twitty, MAI

Treasurer

Matt Terry, SRA

Secretary

Justin Butler, MAI

Directors

John Fabian, MAI

John Miller, MAI

Dan Brown, SRA

Joy Thomas, MAI

Susanne Timmons, SRA

Victor Torres, MAI

Josh Sicard, MAI

Kevin Hayes, MAI

Kathryn Robinson, MAI

Kenneth Lowry, MAI

Patricia Staebler, SRA (Ex Officio)

Region X Representatives

James "Matt" Terry, SRA

Michael Twitty, MAI

Ned Palmer, MAI

Byron Torres, MAI

John Miller, MAI

Devon Carter, MAI

Victor Torres, MAI

Kenneth (KC) Lowry, MAI

Tim Sunyog, MAI – President

Committee Chairs

Bylaws: Brad Saucier, MAI

Finance: Matt Terry, SRA

Guidance: John Miller, MAI

Education: Kevin Hayes, MAI

Govt. Relations: Matt Terry, SRA

Univ. Relations: Bruce Cumming

Public Relations: Brian Zamorski

Chapter Executive Director

Kourtney Wade

(813) 962-4003

info@gulfcoastai.org

Region X Officers

Reggie Carter, MAI, Chair

Wesley Sanders, MAI, Vice Chair

3rd Director—Vacant

Lauren Dowling, Region ED



President's Message, Timothy Sunyog, MAI



Dear Fellow Chapter Members,

I can't believe how fast 2023 is flying by and I hope everyone is having a great year! For many people in Southwest Florida, especially the barrier islands, the recovery continues from the destruction and devastation caused by Hurricane Ian. A lot has been done over the past eight months, but there is still a long way to go. I have been through plenty of Hurricanes in my 40 years in Naples, but nothing compares to the storm surge that was created by Hurricane Ian. I also never realized the importance of real estate appraisers in the recovery process and in the preparation for future storms.

In order for many of the homeowners and condominium complexes to legally rebuild to the condition pre-storm, a FEMA 50 Percent Rule Appraisal is required, if not relying on the County Property Appraiser's assessed value. This requires an actual cash value (ACV) appraisal, which is then submitted to the local municipality's building department along with the renovation budget in order to obtain a building permit. Without the timely and diligent work of appraisers many homeowners would still be displaced and still not have started the rebuilding process. Florida Gulf Coast Chapter members, **Patricia Staebler, SRA** and **Ray Carroll, MAI, SRA, CFM** are two of the national leading experts in this field.

Casualty loss appraisals have also been requested by many impacted by the storm. This valuation measures the difference between a property's pre-disaster and post-disaster value, minus any insurance reimbursement. The measured loss can then be applied to the property owner's federal income tax return.

While there is substantial appraisal work to be done post storm, much can be done to prepare for the next one. Reliable insurable value appraisals are essential to property owners to assure they have adequate insurance coverage. Capital reserve studies are a vital long-term capital budgeting tool for HOA's and condominium associations to determine the amount of money it should set aside for replacements, repairs, and restorations. In September, our Chapter will be offering a 4-hour [Capital Reserve Studies](#) class instructed by Patricia Staebler. Continue to advise your clients on the importance of preparation before they are impacted.

As the saying goes "no news is good news" which has been the case for the appraisal profession, especially for the past few years. We finally have some good news to report. Our Chapter Treasurer and Region X Government Relations Chair, **Matt Terry, SRA** was the leader in passing **Florida House Bill 213** (Limitation of Actions Involving Real Estate Appraisers and Appraisal Management Companies). Please see the entire story and details of the Bill on [Page 11](#) in the Newsletter. If you get a chance, please thank Matt Terry for all his hard work on this outstanding achievement that benefits everyone.

Our [2nd Quarter Chapter Meeting](#) is set for Friday, June 23, 2023. This will be a fun and exciting evening at Tropicana Field to watch the Division leading **Tampa Bay Rays** take on the Kansas City Royals. We will have a brief meeting starting at 5:30 and guest speakers to discuss the redevelopment of the 86-acre Tropicana Field site. We have the Left Field Terrace box reserved and the \$65.00 ticket prices include dinner. We encourage you to invite any friends, family, co-workers, and fellow appraisers. We want this to be a great night for everyone. You can add your guest(s) when registering.



Mark your calendars for the [3rd Quarter Chapter Meeting](#) in Sarasota on August 17, 2023. This will be a lunch meeting at the Art Ovation Hotel with a Chapter developed construction seminar by the great Patricia Staebler after the meeting. [Click here for meeting and seminar details.](#)

I look forward to seeing everyone at the Tampa Bay Rays game on **June 23rd!** **Play Ball!!**

Education, Kevin Hayes, MAI, Chair

We would like to thank everyone who has attended our synchronous seminars this year. It is never too early to start fulfilling the required CE hours prior to the renewal deadline of **November 30, 2024**.

The Chapter has already presented 7 CE offerings via livestream to date and we plan to offer [Business Practice & Ethics](#) (Synchronous) on October 19th and the 7-Hour USPAP (*pending release*) and [Florida Law](#) in early December, in addition to 4 or 5 additional offerings by the end of the year. Please make sure that you register for any classes through our website in order for the FGC chapter to get the proper credit. **Note:** The livestream classes we offer are joint classes with the other Florida chapters, so we hope you remember to register through the Florida Gulf Coast Chapter. There will be a 2-Hour classroom seminar at the 3rd Quarter Meeting in August. Please review the **2023 Education Schedule** included in this newsletter and sign up for the classes as soon as possible to secure your seat.



Kevin Hayes, MAI

We continue to encourage all of our members to utilize your expertise and consider developing a continuing education (CE) program that would be beneficial to our appraisers and the industry. We are looking for interesting 2-3 hour topics for either livestream or classroom presentation. We have so many talented appraisers in our chapter with a great deal of knowledge. If you are interested in developing a 2-3 hour seminar, please let us know. Once a seminar is submitted to the Florida Real Estate Appraisal Board for approval, the process can take up to three months to get final approval.

Check the website often for any new additions to the education schedule or other chapter news. The Florida Gulf Coast Chapter website can be found at www.gulfcoastai.org.

Elections: 2024 Officers, Directors & Region Reps - Florida Gulf Coast Chapter

The 5-person nominating committee chaired by our immediate past president have prepared a slate of nominees for election at the 2nd Q Chapter Meeting on June 23rd. Thank you to the following members who served on this year's nomination committee: Patricia Staebler, SRA, Chair, Rachel Zucchi, MAI, Michael Cliggitt, MAI, Woodman Herr, MAI and Karen Goforth, MAI.

The nominating committee is pleased to announce the following slate of nominees for 2024:



Officers:

President: Michael Twitty, MAI
 Vice President: J. Matt Terry, SRA
 Treasurer: Justin Butler, MAI
 Secretary: Victor Torres, MAI

Directors: (2024)

Dan Brown, SRA
 Josh Sicard, MAI
 Joy Thomas, MAI

Directors: (2025)

Kevin Hayes, MAI
 Kenneth Lowry, MAI

Directors: (2026)

Christopher DelPo, MAI
 PJ Cusmano, MAI
 Nathan Van Steenberg, MAI

Region X Representatives

J. Matt Terry, MAI
 Byron Torres MAI
 John Miller, MAI
 Kenneth Lowry, MAI
 Victor Torres, MAI
 Timothy Sunyog, MAI
 Eric Hoening, MAI
 Brian Zamorski, MAI
 Michael Twitty, MAI (2024 Chapter President)

Alternate Region X Representatives:

(Listed in alphabetical order):

Julie Battaglia, MAI, Dan Brown, SRA, Justin Butler, MAI; John Fabian, MAI, Kevin Hayes, MAI; Michael Jonas, MAI, Jennifer Marshall, SRA, Tim O'Neill, SRA, Joy Thomas, MAI, and Rachel Zucchi, MAI

2024 Elections—June 23rd

Note: Additional nominations may be made by a timely filing of a written petition signed by at least five percent of the total number of designated members, candidates, practicing affiliates in the chapter. Such petition may be in electronic form. To be effective, each nominating petition must be delivered in writing to the chapter secretary at least fifteen days prior to the chapter meeting at which the election is to be held. The chapter secretary shall deliver a copy of any petition filed to each member of the chapter at least ten days prior to the elections. No additional nominations can be made from the floor.

2023 Education & Events Schedule



Date	Class/Event/Location	Instructor/Speaker
January 12	FEMA 50% Rule (Livestream)	Patricia Staebler, SRA
January '9	Appraising Condos, Co-ops & PUDs (Livestream)	Maureen Sweeney, MAI
February 9	Business Practice & Ethics (Livestream)	Brian Flynn, MAI
March 2	1st Quarter Chapter Meeting @ Topgolf, Tampa	
March 8	New—Risk & Equity's Role (Livestream)	Vincent Dowling, MAI
March 23	Avoiding Bias and Building a Bias Defense (Livestream)	Nick Pilz, MAI and Frank Gregoire
April 20	Appraisal Review Involving Appraisals with Multiple Appraisers (Livestream)	Richard Borges, MAI
May 18	New—Complex Valuation (Livestream)	Randall Bell, MAI & Michael Tachovsky, Ph.D.
June 23	2nd Quarter Chapter Meeting @ Tropicana Field, St. Petersburg	Speaker: Ed Montanari, St Pete City Council
August 17	3rd Quarter Chapter Meeting—Sarasota Seminar: ISO Construction Classes and Basic Construction Plan Reading (New) (2 Hours)	Patricia Staebler, SRA
September 14	Capital Reserve Studies (Livestream) (4 Hours)	Patricia Staebler, SRA
October 19	Business Practice & Ethics (Livestream)	Vincent Dowling, MAI
November 9	4th Quarter Chapter Meeting & Installation TBA Seminar: TBA	TBA
November 30	NEW —Aerial Inspections for RE Appraisers (Livestream) (4 Hours)	Lamar Ellis, MAI
December 7	(Pending Release) 7-Hour USPAP Update NEW 2024 (Livestream)	TBA
December 14	3-Hour Florida Law	Nick Pilz, MAI

We hope you take advantage of getting some CE hours this year!

To register for any of the above classes, go to: <http://www.gulfcoastai.org>
Questions? Call chapter office at (813) 962-4003 or email info@gulfcoastai.org
Florida Gulf Coast Chapter, P. O. Box 273994, Tampa, FL 33688



Important! Check online state approvals prior to registering for online education.

Message from 2023 National President Craig Steinley, MAI, SRA, AI-GRS, AI-RRS



Dear Appraisal Institute Colleagues,

I'm proud and excited to share with you that the Appraisal Institute Practical Applications of Real Estate Appraisal (AI PAREA) program received approval for the licensed residential path from the Appraiser Qualifications Board!

What is PAREA?



PAREA is an online program that is an alternative pathway for aspiring appraisers to gain their required experience hours to become a licensed or certified appraiser. Historically, the only option for an appraiser to complete their experience hours was through a supervisor/trainee model that requires the aspiring appraiser to find their own supervisor. PAREA is currently accepted in 43 states, and that number is likely to increase as more states adopt this alternative pathway.

Highlights of AI PAREA:

- Participants will be supported throughout the program by mentors who are Appraisal Institute Designated Members and full-time employees of the organization.
- AI PAREA participants will have access to the organization's 66 chapters to enhance networking opportunities and connect with appraisers who can potentially help participants become geographically competent.
- In addition to the basic specification of three Uniform Standards of Professional Appraisal Practice (USPAP)-compliant reports established for PAREA programs by the AQB, AI PAREA features an additional 10 practice assignments and reports. The assignments are consistent for all participants and include a variety of complexity and property types to reinforce important appraisal concepts and skills.
- The assignments that are part of AI PAREA are developed by our organization with a 90-plus-year history of creating best-in-class education, publications and other appraisal products.

AI PAREA participants have access to a knowledge center that includes a variety of resources that appraisers use every day including forms software and a multiple listing service (MLS).

The AQB's approval of AI PAREA for the licensed residential path is a significant milestone for our organization and the entire valuation profession. AI PAREA is a key element in AI's Strategic Plan to provide leadership toward a unified and inclusive profession with diverse perspectives, now and in the future for residential appraisal. AI PAREA will create opportunities for aspiring appraisers who currently do not have a pathway into the field.

The development of AI PAREA during the past couple of years has been a monumental task, and I'd like to express my sincere gratitude to President-Elect Sandy Adomatis, SRA, and Stephen Wagner, MAI, SRA, AI-GRS, AI Head of Content Development, who serve as subject matter experts, and Ray Martinez, Ph.D., Senior Manager, Technology-Based Education, for their incredible work getting us to this point. As I've traveled around the country, and had the pleasure of meeting many of my fellow AI Professionals, and some terrific aspiring appraisers, I'm very excited about the enthusiasm for AI PAREA, and what it means to the future of this profession that's been so rewarding for me and others

[Learn More About AI PAREA](#)

I'd encourage you to check out the [press release](#) to learn more about AI PAREA.



National News

CEO Search Project Team Assembled

Based on guidance from the AI Board of Directors, a CEO Search Project Team has been assembled. Their charge is to identify and recommend up to three candidates to serve as Appraisal Institute CEO. This effort likely will involve recommending a search firm, working with the search firm, reviewing job requirements, considering candidate qualifications, and conducting candidate interviews. Upon the CEO Project Team completing its work, the Board will evaluate the candidates presented and decide on the new CEO.

- The Appraiser Diversity Initiative is an important priority for the Appraisal Institute. I'd encourage you to keep updated on this initiative on [AI's Appraiser Diversity Initiative webpage](#). If you know an individual who is looking to join the valuation profession, please encourage them to check out the website as well.



Leadership Development & Advisory Council (LDAC) - Washington, DC – May 2023

Submitted by Mike Twitty, MAI

Third year participants Byron Torres, MAI and Mike Twitty, MAI led the Florida Gulf Coast Chapter team to our Nation's Capital to represent our chapter, state, and region at the Appraisal Institute's LDAC 2023 event. Mike and Byron were joined by FL Gulf Coast member Joy Thomas, MAI, AI-GRS (1st yr) and combined with the East Florida, South Florida and Puerto Rico chapter representatives to form a formidable lobbying force for Region X. In all we were 11 strong, which included our amazing Appraisal Institute 2023 President-Elect Sandy Adomatis. In addition to participating in a series of four LDAC breakout appraisal industry discussion groups plus general sessions, our team members had meetings with a total of eight (8) House and Senate offices. It was a jam-packed agenda.

The Appraisal Institute's national lobbying focus was on recently filed [H.R. 2771](#), the Portal for Appraisal Licensing Act of 2023 ("PAL Act"). This bipartisan legislation is designed to modernize the certification/licensing system within the appraisal profession by eliminating the costly red tape associated with the application and maintenance of state certifications/licenses. This would authorize the Appraisal Subcommittee to create a cloud-based platform and work with state appraiser regulatory agencies to gain efficiencies in the application, background check, and continuing education renewal time frame processes across state lines while not interfering with individual state's rights, their fee structures, or their specific appraisal certification/licensing requirements. Our mission was to encourage additional co-sponsorship of the bill in the House and work towards obtaining a lead sponsor for a bill in the Senate. With 120 LDAC attendees, we made a sizable impression upon our Representatives and Senators in DC. You may track the bill's progress [here](#).

In addition to H.R. 2771, our Florida team also discussed and expressed our concerns with what appears to be unfair treatment of Florida property owners within FEMA's National Flood Insurance Program (NFIP) under the new Risk Rating 2.0 methodology, which is less than transparent. Florida has remained a donor state to the program since the start of the NFIP while other states with inferior building codes and mitigation efforts have sustained losses which have driven the program into the red. Florida is now expected to carry that burden under Risk Rating 2.0.

While I'm saddened to have ended my time at LDAC, I'm beyond thankful for the knowledge and friendships I've gained along the way. I have great confidence in the professionalism and abilities of the budding new leaders within our Chapter, State and Region. I highly encourage chapter members to make their chapter leadership aware if you have interest in this amazing experience. Don't be afraid to challenge yourself, it will only make you better while also elevating those around you.



Shown in photos: Byron Torres, MAI, Andrew Rolf, MAI, Mike Twitty, MAI, Gregg Pascual, MAI, SRA, AI-GRS, Ken Terrell, Jr., MAI, Mike Daniel, Jr., MAI, President Elect Sandra Adomatis, SRA, Alejandro R. Perez, SRA, Keila Santiago, SRA, Juan Rivera-Vega, SRA. *Not shown:* Joy Thomas, MAI

2023 Leadership - Florida Gulf Coast Chapter

Florida Gulf Coast Chapter 2023 Officers

President: Timothy Sunyog, MAI
Vice President: Michael Twitty, MAI
Treasurer: James "Matt" Terry, SRA
Secretary: Justin Butler, MAI
Ex Officio: Patricia Staebler, SRA



Directors

John Fabian, MAI
 John Miller, MAI
 Dan Brown, SRA
 Joy Thomas, MAI
 Susanne Timmons, SRA
 Victor Torres, MAI
 Josh Sicard, MAI
 Kevin Hayes, MAI
 Kathryn Robinson, MAI
 Kenneth "KC" Lowry MAI

Region X Representatives—Florida Gulf Coast

Region Representatives

Michael Twitty, MAI
 James Matt Terry, SRA
 Devon Carter, MAI
 Kenneth Lowry, MAI
 John Miller, MAI
 Ned Palmer, MAI
 Byron Torres, MAI
 Victor Torres, MAI

Alternate Region Reps

Rachel Zucchi, MAI
 Kevin Hayes, MAI
 Justin Butler, MAI
 Jennifer Marshall, SRA
 Kathryn Robinson, MAI
 John Fabian, MAI
 Kathryn Robinson, MAI
 Brian Zamorski, MAI

2023 Committee Chairs:

By-Laws:	Brad Saucier, MAI
Candidate Guidance:	John Miler, MAI
Education:	Kevin Hayes, MAI
Finance:	Matt Terry, SRA
Government Relations:	Matt Terry, SRA
Nominating:	Patricia Staebler, SRA
Public Relations:	Brian Zamorski, MAI
University Relations:	J. Bruce Cumming, Jr., MAI

2023 Comp Exam Dates

- August 1-31 (registration deadline: July 31, recommended to apply by June 15)
- November 1-30 (registration deadline: October 31, recommended to apply by Sept 15)

Candidates may register through their candidate checklist. Comp Exam results are generally available about two weeks after the examination window has closed after all examinees have completed their exams.

Question: comp@appraisalinstitute.org or call (312) 335-4111

Membership Updates – Florida Gulf Coast Chapter

Designated Member:

Brad A. Nelson, MAI, **AI-GRS**

Welcome!

Welcome to the recently joined members to our chapter!

Practicing Affiliates

Edward K. Frierson, Palm Harbor
Robert Baird, Tampa

Student Affiliate

Tyler J. Gin, Tallahassee
Rochelle A. Channer, Tallahassee
John Cleveland, Wimauma

2023 Chapter Meeting Sponsors

We would like to thank our chapter meeting sponsors:

Valcre is a turnkey appraisal platform providing an all-in-one solution to manage the appraisal workflow from intake to invoice. The cloud-based application has a complete properties database with comparable storage for sales, leases, expenses, and unit mix surveys. The properties and comparables databases are connected to job and client databases where users can track all their jobs across one office or multiple offices with intuitive dashboards for quick access to the status of every appraisal. Application features include one-page data entry, automated mapping, and one one-click datasheets, summary comp reports, professional service agreements, and invoicing. The cloud-based application provides a scalable, easily-searchable database available anytime, anywhere. Private and secure, data is protected by institution-grade encryption, geo-redundant backups, and globally accepted standards for data protection.



Valcre has high quality USPAP compliant Microsoft Excel and Microsoft Word templates for Retail, Office, Industrial, Land, and Multifamily property types. The templates include all the standard property valuations and approaches to value – and can easily accommodate custom charts, graphs, or text. One-click importing of data is standard. Synchronizing charts and text is efficient and effortless. Full branding support with logos and company branded colors is included. The content was developed by AI designated members with over 50 years of experience with a thorough knowledge of regulations and the appraisal process.

Learn more about [Valcre](#) and the [exclusive AI Pricing Plans](#). Email Valcre Sales at sales@valcre.com !

* * * *

Bluemark Realty Advisors was founded by Victor A. Torres, MAI and is headquartered in St. Petersburg. The company recently expanded to Puerto Rico. At Bluemark Realty Advisors, we are dedicated to delivering the highest level of quality and service in the industry. As a privately-owned appraisal company, we specialize in providing comprehensive commercial appraisal services, including appraisal reports, reviews, litigation support, expert witness and portfolio valuation. Additionally, we offer appraisal services for single-family homes and 2-4 unit residential properties. Our team of certified general appraisers boasts extensive experience and knowledge of the commercial and residential real estate markets, allowing us to provide accurate and impartial results in a timely manner.



BLUEMARK REALTY ADVISORS
A Real Estate Valuation Company

BE A CHAPTER SPONSOR! Is your company interested in sponsoring a chapter meeting(s) or event?

Sponsorship opportunities are available for our chapter meetings. Contact the chapter office for more details. Sponsorships include recognition in email blasts, website, newsletters in addition to recognition at chapter meetings.

Meeting Sponsorships Available.... [Click Here](#) to Become a Meeting Sponsor Today!

Candidate Guidance, John Miller, MAI

General Demonstration Report—Capstone Programs in 2023

Synchronous: July 27
 Synchronous: September 7
 Nashville, TN: September 7

Other demo options are the traditional demo report (also requires the General Demonstration Report Writing seminar), research project, peer reviewed publications, or Master's Thesis/Doctoral Dissertation. See [The Official Guide to the Demonstration of Knowledge Requirement: General](#).

Why Become a Candidate for Designation:

- Dedicated advisors to help Candidates on their journey to designation
- Program support from your local chapter
- Structured timelines with milestones to help keep you on track



AIERF Scholarships:

Information and submission requirements are available on the [AIERF website](#).

Candidate Guidance Updates

Please note the following changes to the Candidate Program: Effective January 1, 2023, any education needed to earn an AI designation (a.k.a. designation education) **will no longer be a component but instead a prerequisite** to the Candidate for Designation program.

As such, individuals seeking AI Designated membership who **are not already** Candidates for Designation must complete all required education to be eligible to enter the **Candidate for Designation** program. AI Admissions recommends that these individuals join AI as a Practicing Affiliate, complete all required education, then become a Candidate for Designation.

AI Admissions, with the permission of the ADQC chair, recently granted timeline extensions (12/31/2023) to Candidates whose timelines end either this year or sometime in 2023. These Candidates must complete all required education prior to the expiration of this timeline extension date (12/31/2023) to remain in the **Candidate for Designation** program.

Candidates who **do not complete** the required education (**on the most current designation path**) by this timeline extension date of 12/31/2023 may not remain Candidates, however, they may transition to the Practicing Affiliate category until they can complete the outstanding education requirements and retransition into the Candidate for Designation program. This policy also applies to Designated members earning additional designations. (Designated members would remain Designated members but would no longer be enrolled in a Candidate for Designation program.)

Individuals may retain credit for any previously completed designation requirements (if applicable) if the completion date is no older than 20 years at the time of entry into the Candidate for Designation program or upon approval of an additional four-year extension.

Note: Effective immediately, Annual Minimum Progress is no longer a condition of the Candidate for Designation program.

Are you interested in developing a 2–3 hour seminar? We are always looking for interesting 2 - 3 hour topics. Please consider developing a continuing education (CE) program that would be beneficial to our appraisers and the industry. Contact Education Chair Kevin Hayes, MAI, if you have a topic of interest.

AI Benefits

Are you taking advantage of the benefits that the Appraisal Institute has to offer?

Designated Members, Candidates for Designation and Affiliates have access to exclusive discounts and an insider connection to exciting Appraisal resources:

- Insurance
- Education
- Business Tools
- Marketing & Publications
- Valcre
- Travel
- AI Services
- Networking & Leadership Development
- Taxbot (Automobile Mileage & Expense Tracking App)
- STDB
- Juris Pro

[Learn More](#)



Face Value, is the official podcast of the Appraisal Institute. Join rotating hosts Warren Boizot, SRA, AIRRS and Tonia Vilas, MAI, AI-GRS, each month as they share appraiser experiences, insights and stories with other credible experts in the valuation profession. Tune in as they dive into the latest trends, news, association updates and more. Don't miss out on appraisal news you won't find anywhere else, all delivered at face value..

FREAB Meetings—2023

The Division of Real Estate is now able to [live stream](#) the meetings. Please note the following: The streaming is not recorded and it has limited space at this time. If you are unable to access the meeting, please try again later as access may become available during the day.

- Monday, June 5
- Monday, August 7
- Monday, December 4

The Florida Real Estate Appraisal Board invites and encourages all members of the public to provide comment on matters or petition before the Board or a committee of the Board. The opportunity to provide comment shall be subject to Rule 61J1-7.020, Florida Administrative Code. Interested individuals/parties may submit a written notice to the attention of FREAB PUBLIC COMMENTS via the following ways: Email: realpublicrecords@myfloridalicense.com Mail: Division of Real Estate, 400 W. Robinson Street, Suite N801, Orlando, Florida 32801, Fax: 407.317.7245

Designated Members Called to Volunteer for National Service

If you are interested in further serving the Appraisal Institute at the national level in 2024, please complete the Leadership Resource Registry no later than 5 p.m. CDT, Aug. 2. To be considered for national committees, panels, the Appraisal Institute Insurance Trust or the Appraisal Institute Education & Relief Foundation, if eligible, you must express your interests within the [Leadership Resource Registry](#) (login required).

Even if you submitted your interests last year in the Registry, and there are no changes to your preferences, you will need to log back into the Registry.

I want to thank you in advance for indicating your preferences in the Registry. I look forward to a strong response, which will help to broaden the base of participation in the organization and serve as a source of new ideas and growth.

If you have questions, or need assistance completing the Registry, please contact Rachael Georges at rgeorges@appraisalinstitute.org.

Government Relations, James “Matt” Terry, SRA, Chair



For many years, appraisers have been faced with frivolous lawsuits. Many of these lawsuits (over 150 filed in Florida) were filed by companies buying bad debt hoping to sue appraisers and settle with their errors and omissions insurance companies. This caused insurance prices to rise, kept potential appraisers from entering the industry, prevented appraisers from gaining new clients, and clogged up the legal system. Based on the “Discovery Rule”, appraisers could be sued (even in retirement) many years after the assignment was presented to their client.

These Bills create a two-year statute of limitations and a four-year statute of repose for a lawsuit to recover damages from an appraiser (or appraisal management company), and a lawsuit must be filed within two years after discovery of a defect. Also, no lawsuit can be filed more than four years after the appraisal was performed. This is much needed protection against frivolous lawsuits and protection of the appraisal industry.

I am happy to report that the Florida House of Representatives has unanimously passed HB 213 (114-0) and the Florida Senate has unanimously passed SB 398 (37-0). The bill is now being scheduled for presentation to Governor DeSantis for his signature. However, we still need your help. Please visit <https://www.flgov.com/email-the-governor/>

and voice your support for the much-needed bill. This legislation is much needed for the appraisal industry, real estate industry, consumers, and “The Great State of Florida”.

I would like to thank Representative David Borrero (District 105) and Senator Ana Maria Rodriguez (District 39) for sponsoring and being champions for the legislation. Also, thanks to Representative Jason Shoaf (District 7), Representative Will Robinson (District 71), Representative Tommy Gregory (District 72), and Speaker Paul Renner for their hard work in getting a unanimous vote. On the Senate side, I would like to give my gratitude to Senator Jay Trumbull (District 2), Senator Corey Simon (District 3), Senator Doug Broxon (District 1), Senator Blaise Ingoglia (District 11), and President Kathleen Passidomo for their support.

There were many others who helped with their time and support. The Florida Realtors (Frank Gregoire, Ethan Perry, and Trey Goldman) provided huge support and had our bills as talking points during their lobbying efforts in Tallahassee. Anthony Kanaris is an appraiser (and Real Estate Broker) who was dragged into a frivolous lawsuit. Anthony provided insight, testimony, and support to the Representatives and Senators involved. Other AI members who assisted are (but not limited to) Reg Carter, Joni Herndon, Wes Sanders, Matthew Bulecza, Mike Twitty, and Betsie Welle. Finally, I would like to thank our lobbyists Eddy Gonzalez and Will McRea (Sun City Strategies) for their hard work.

I look forward to having this strong legislation for appraisers signed into law. If you have any questions about the legislation or have ideas for future legislation, please reach out to me.

Thanks for all your support,

Matt Terry, SRA
appraisalgroupfl@yahoo.com

2023 Officers—Florida Gulf Coast Chapter



Timothy Sunyog, MAI



Michael Twitty, MAI



James “Matt” Terry, SRA



Justin Butler, MAI

Jobs Board

Sarasota County Government has an excellent opportunity to be a Real Estate Appraiser with our Planning and Development Services Department. You will prepare and review appraisals and acquisition cost estimates and participate in negotiation, acquisition and disposition of real property interests for Sarasota County by preparing in-house appraisal reports, conducting title research, processing plat and street vacations and property exchanges. This position is Monday - Friday, 8 AM - 5 PM. We offer a generous leave plan with 11 paid holidays, 3 personal days and additional paid time off. Learn more about this opportunity and apply at: <https://bit.ly/SarasotaAppraiser>. For questions, email jsago@scgov.net.

Special Magistrate Position

ESCAMBIA COUNTY – PUBLIC NOTICE

APPLICANTS FOR SPECIAL MAGISTRATE

THE CLERK OF THE ESCAMBIA COUNTY VALUE ADJUSTMENT BOARD IS NOW ACCEPTING **SEALED** APPLICATIONS for APPRAISER SPECIAL MAGISTRATE and ATTORNEY SPECIAL MAGISTRATE for 2023. Special Magistrates must be licensed in the State of Florida and meet the following criteria, but need not be residents of the county in which he or she serves:



MIKE TWITTY, MAI, CFA
Pinellas County Property Appraiser
www.pcpao.org mike@pcpao.org

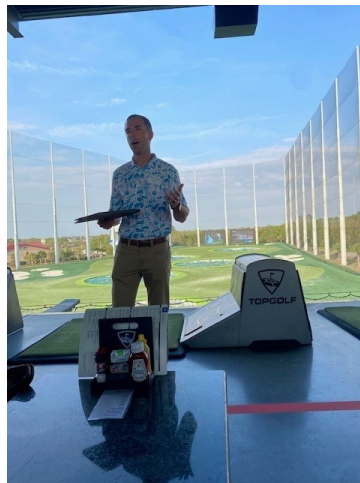
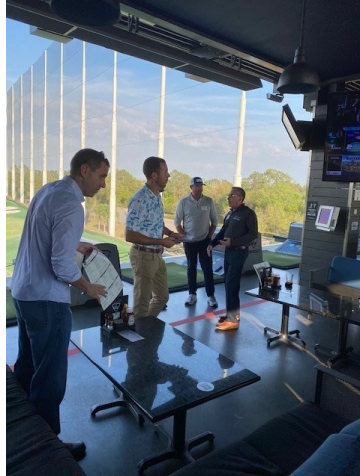
The Pinellas County Property Appraiser is seeking candidates for a commercial appraiser (Appraiser 2) position. This is field and office work of routine difficulty in the gathering of property data to assist in estimating commercial property values for ad valorem purposes. Work involves measuring building structures and appurtenances, drawing sketches to scale, identifying structural features and characteristics, making quality judgments, conducting inventories, and recording descriptive data.

[Click here for more information.](#)



[Appraisal Institute Affiliation Fact Sheet](#)

1st Quarter Chapter Meeting at Top Golf Tampa - March, 2023



Joint Regional & National Meeting - San Antonio, TX - February 2023

