

The Approach



1st Quarter Chapter Meeting Notice

When: Thursday, March 2, 2023

Where: [Topgolf Tampa](#), 10690 Palm River Road,
(3rd Floor) Tampa, FL

Cost: \$50 Members | \$55 Guests/Nonmembers



[REGISTER HERE](#)

Schedule of Events:

4:30 - 5:00 PM EST - Chapter Business Meeting— 3rd Floor, Upper Lounge

5:00 - 7:00 PM EST - 2-hours of golf, a variety of appetizers and one drink ticket included in the price.

Meeting Program: The 1st Q chapter membership meeting will be held at Topgolf Tampa, located at 10690 Palm River Road, Tampa. We will update everyone on national, region and chapter news and also elect two chapter members to this year's Nominating Committee at this meeting. Please arrive by 4:30 PM.

2023 Nominating Committee — Florida Gulf Coast Chapter

The 2023 Nominating Committee will be chaired this year by immediate past president, Patricia Staebler, SRA.

The selection of the five-member nominating committee will need to be completed at the 1st quarter chapter meeting on March 2nd. This committee is charged with preparing a slate of nominees for the position of 2024 officers, directors and regional representatives for the **Florida Gulf Coast Chapter**. Elections will be held at the 2nd quarter chapter meeting on June 23rd in St. Petersburg.

The **2023 Nominating Committee** will be chaired by immediate past president, Patricia Staebler, SRA. In accordance with our Bylaws, our 2023 chapter president, Tim Sunyog, MAI, will appoint one member and the Board of Directors will appoint one member to the nominating committee at the 1st Q Board of Directors Meeting. The chapter designated members, candidates, practicing affiliates and affiliates in attendance at the 1st Q chapter meeting on March 2nd will nominate and elect the remaining **two** members to the nominating committee from the floor. This 5-person nominating committee will then prepare a slate of the 2024 nominees to be elected at the 2nd Q Chapter Meeting in June. Elected members of the Chapter Nominating Committee serve a one (1) year term.

Note—if you would like to be considered for a 2024 chapter board position, you **cannot** serve on this year's nominating committee.

IF YOU ARE INTERESTED in serving on the chapter board as a Director or Region X Representation in 2024, **here is your opportunity**. Please complete the Leadership Resource Registry located in your AI Account, click on **My Committees** and then click on **Volunteer?** Consider getting involved with your chapter.

Patricia Staebler, SRA, Chair, Nominating Committee

2023 Officers & Directors

President

Timothy Sunyog, MAI

Vice President

Michael Twitty, MAI

Treasurer

Matt Terry, SRA

Secretary

Justin Butler, MAI

Directors

John Fabian, MAI

John Miller, MAI

Dan Brown, SRA

Joy Thomas, MAI

Susanne Timmons, SRA

Victor Torres, MAI

Josh Sicard, MAI

Kevin Hayes, MAI

Kathryn Robinson, MAI

Kenneth Lowry, MAI

Patricia Staebler, SRA (Ex Officio)

Region X Representatives

James "Matt" Terry, SRA

Michael Twitty, MAI

Ned Palmer, MAI

Byron Torres, MAI

John Miller, MAI

Devon Carter, MAI

Victor Torres, MAI

Kenneth (KC) Lowry, MAI

Tim Sunyog, MAI — President

Committee Chairs

Bylaws: Brad Saucier, MAI

Finance: Matt Terry, SRA

Guidance: John Miller, MAI

Education: Kevin Hayes, MAI

Govt. Relations: Matt Terry, SRA

Univ. Relations: Bruce Cumming

Public Relations: Brian Zamorski

Chapter Executive Director

Kourtney Wade

(813) 962-4003

info@gulfcoastai.org

Region X Officers

Reggie Carter, MAI, Chair

Wesley Sanders, MAI, Vice Chair

3rd Director—Vacant

Lauren Dowling, Region ED



President's Message, Timothy Sunyog, MAI



It is an honor and privilege to serve as your 2023 President of the Florida Gulf Coast Chapter of the Appraisal Institute. As the incoming president, I am excited to lead one of the greatest and largest chapters not only in the State of Florida, but in the country and I am excited for what 2023 has in store.

I first would like to thank our 2022 Chapter President Patricia Stabler, SRA for all of her hard work and commitment to our Chapter and the Appraisal Institute. Thanks to Patricia's dedication we will be offering a handful of new chapter developed classes on topics relevant to our practice and industry. Our chapter will continue to build on her vision and encourage our chapter members to develop educational courses that highlight their experience and expertise in relevant appraisal topics.

The President's role and this chapter would not be possible and have the success without the help and assistance of our amazing Executive Director, Kourtney Wade. Kourtney along with our education committee chair, Kevin Hayes, MAI, have put together a diverse schedule of classroom and livestream offerings for 2023. This is the perfect year to expand your appraisal knowledge while gaining valuable education hours before your 2024 state renewal.

Once again, we have an outstanding group of officers: Vice President Michael Twitty, MAI, Treasurer Matt Terry, SRA, and Secretary Justin Butler, MAI in addition to all of our Directors and Region Representatives. I am confident this group will bring a wide range of new ideas and perspectives to our chapter.

The strong leadership of the Florida Gulf Coast Chapter is also demonstrated at the national level. Sandra K. Adomatis, SRA, is now the 2023 president-elect of the Appraisal Institute and also serves on AI's Executive Committee and the policy-setting Board of Directors. Below is a complete list of our members on AI's National Committees.

Wes Sanders, MAI, AI-GRS	2023 Region X Vice Chair
Julie Battaglia, MAI, AI-GRS	2023 AI Women's Initiative Committee Member
Ken Foltz, MAI, SRA	2023 Body of Knowledge Committee Member
Mike Jonas, MAI, AI-GRS	2023 National Nominating Committee Member
Rachel Zucchi, MAI	2023 Client Advisory Board & Professional Standards and Guidance Committee
Joni Herndon, SRA	2023 Region Government Relations Committee Member
Steven L. Nystrom, MAI	2023 International Relations Committee Member

The goals and objectives for the year are to continue promoting the chapter-developed classes, continue to have great speakers presenting on relevant topics associated with our profession, networking with other organizations, and to include submarket updates/discussions from members at the chapter meetings.

We have several great chapter meetings/social events planned for this year that should be lots of fun. From Topgolf to a Tampa Bay Rays baseball game, this is a time to connect with old friends, make new ones, and encourage/invite any Candidates for Designation and fellow appraisers to these events to show them what the Appraisal Institute and our great chapter is all about.

Your membership and participation in chapter events, education, and committees has been and will continue to be essential to the chapter's growth. Feel free to reach out to myself or any of the board members with any thoughts or ideas on how to make the chapter the best that it can be. I look forward to seeing you at one of our meetings this year!

Tim Sunyog, MAI, 2023 Chapter President—Florida Gulf Coast Chapter

Education, Kevin Hayes, MAI, Chair

We would also like to thank everyone that attended Florida Gulf Coast Chapter sponsored education opportunities in 2022. It was a very busy recertification year with both classroom and livestream offerings. We presented a total of 29 classes, 8 in-person classroom and 21 classes in livestream format. This year, we will again be offering a combination of classroom and virtual (synchronous) chapter programs. It is never too early to start fulfilling the required CE hours prior to the renewal deadline of **November 30, 2024**.



Kevin Hayes, MAI

The Chapter has already presented three seminars via livestream to date including a BPE class. We plan to offer Business Practice & Ethics (Synchronous) again later in the year on October 19th. Please make sure that you register for any classes through our website in order for the chapter to get the proper credit. **Note:** The livestream classes we offer are joint classes with the other Florida chapters, so we hope you remember to register through the Florida Gulf Coast chapter. Please review the 2023 Education Schedule included in this newsletter and sign up as soon as possible to secure your seat.

We have tentative plans to offer either some introductory classes and/or qualifying education in a variety of locations in Florida, however, these classes are all pending renewal with the state of Florida.

We continue to encourage all of our members to utilize your expertise and consider developing a continuing education (CE) program that would be beneficial to our appraisers and the industry. We are looking for interesting 2-3 hour topics for either livestream or classroom presentation. We have so many talented appraisers in our chapter with a great deal of knowledge. If you are interested in developing a 2-3 hour seminar, please let us know. Once a seminar is submitted to the Florida Real Estate Appraisal Board for approval, the process can take up to three months.

Check the website often for any new additions to the education schedule or other chapter news. The Florida Gulf Coast Chapter website can be found at www.gulfcoastai.org.

Questions? Please call the chapter office at (813) 962-4003 or email Kourtney at info@gulfcoastai.org or contact education chair Kevin Hayes with any questions or suggestions. To register for classes: <http://www.gulfcoastai.org>

AI PAREA Coming Soon! PAREA provides an alternative to the traditional supervisor and trainee model for experience for licensed residential and certified residential appraisers. **AI PAREA** is an online program covering appraisal theory and methodology, in real-world simulations, with mentoring from nationally recognized appraisers. The content and activities in the AI PAREA program recreate the practical experience needed to gain a credential. Exercises, simulations, case studies, and applications are designed to enhance the AI PAREA program participant's existing appraisal knowledge. AI PAREA participants will develop at least three USPAP-compliant appraisal reports at the culmination of the AI PAREA program. Learn more about the AI PAREA program here: [Appraisal Institute PAREA FAQ](#)

Questions, please email ol-help@appraisalinstitute.org.

2023 Florida Gulf Coast Chapter Meetings & Other Events

Region X Joint Meeting, San Antonio, TX - February 20, 2023

1st Quarter Meeting - March 2, 2023 (Tampa)

2nd Quarter Meeting & Elections - June 23, 2023 (St. Petersburg)

3rd Quarter Meeting - August 17, 2023 (Sarasota)

4th Quarter Meeting & Installation - November 9, 2023 (TBA)

2023 Education & Events Schedule



Date	Class/Event/Location	Instructor/Speaker
January 12	FEMA 50% Rule (Livestream)	Patricia Staebler, SRA
January 19	Appraising Condos, Co-ops & PUDs (Livestream)	Maureen Sweeney, MAI
February 9	Business Practice & Ethics (Livestream)	Brian Flynn, MAI
March 2	1st Quarter Chapter Meeting @ Topgolf, Tampa	
March 8	New—Risk & Equity's Role (Livestream)	Vincent Dowling, MAI
March 23	Avoiding Bias and Building a Bias Defense (Livestream)	Nick Pilz, MAI and Frank Gregoire
April 20	Appraisal Review Involving Appraisals with Multiple Appraisers (Livestream)	Richard Borges, MAI
May 18	New—Complex Valuation (Livestream)	Randall Bell, MAI & Michael Tachovsky, Ph.D.
June 23	2nd Quarter Chapter Meeting @ Tropicana Field, St. Petersburg	
August 17	3rd Quarter Chapter Meeting—Sarasota Seminar: ISO Construction Classes and Basic Construction Plan Reading (New)	Patricia Staebler, SRA
September 14	Capital Reserve Studies (Livestream)	Patricia Staebler, SRA
October 19	Business Practice & Ethics (Livestream)	Vincent Dowling, MAI
November 9	4th Quarter Chapter Meeting & Installation TBA Seminar: TBA	
November 30	New—Aerial Inspections for RE Appraisers (Livestream)	Lamar Ellis, MAI
December 7	7-Hour USPAP Update NEW 2024 (Livestream)	TBA
December 14	3-Hour Florida Law	Nick Pilz, MAI

To register for any of the above classes, go to: <http://www.gulfcoastai.org>
 Questions? Call chapter office at (813) 962-4003 or email info@gulfcoastai.org
 Florida Gulf Coast Chapter, P. O. Box 273994, Tampa, FL 33688



Important! Check online [state approvals](#) prior to registering.

Meet 2023 National President Craig Steinley, MAI, SRA, AI-GRS, AI-RRS



Craig Steinley, MAI, SRA, AI-GRS, AI-RRS, of Rapid City, South Dakota, is the 2023 president of the Appraisal Institute. He serves on AI's Executive Committee and chairs the policy-setting Board of Directors. He will serve as immediate past president in 2024. He also will serve as chair of the National Nominating Committee in 2024.

Steinley's previous national service includes six years on the Appraisal Institute Board of Directors as a representative from Region II, both as its vice chair and chair. He served on the Audit Committee, including as chair and vice chair; on the Strategic Planning Committee; on the Professional Liability Insurance Program Committee; as Region II third director; on the Governance Structure Project Team; and on the Professional Standards and Guidance Committee. He also has served as president of the Wyoming and Western South Dakota Chapter in 2012 and 2013. He participated three years in the Leadership Development and Advisory Council conference and received a 2015 Volunteer of Distinction recognition. Craig is an education developer and instructor for the Appraisal Institute and is also an AQB-Certified USPAP Instructor.

Steinley is the principal of Steinley Real Estate Appraisals and Consulting in Rapid City, South Dakota. He has also been active in the appraiser regulatory arena since the mid-1990s, including service as the 2018 president of the Association of Appraiser Regulatory Officials. He is a graduate of the South Dakota School of Mines and Technology with bachelor's degrees in both Mathematics and Computer Science, and a minor in Electrical Engineering. He also received a master's degree in Mathematics and worked as an assistant professor of Mathematics and Computer Science at SDSM&T for five years, where he instructed engineers and scientists of all ages.

2023 Committee Chairs—Florida Gulf Coast Chapter

Candidate Guidance:	John Miller, MAI	Nominating:	Patricia Staebler, SRA
Bylaws:	Brad Saucier, MAI	Programs:	Michael Twitty, MAI
Education:	Kevin Hayes, MAI	Public Relations:	Brian Zamorski, MAI
Finance:	Matt Terry, SRA	University Relations:	Bruce Cumming
Government Relations:	Matt Terry, SRA	Newsletter:	Kourtney Wade

BE A CHAPTER SPONSOR! *Is your company interested in sponsoring a chapter meeting(s) or event?*

Sponsorship opportunities are available for our chapter meetings. Contact the chapter office for more details. Sponsorships include recognition in email blasts, website, newsletters in addition to recognition at chapter meetings.

Meeting Sponsorships Available.... [Click Here](#) to Become a Meeting Sponsor Today!

National News

The AI Board of Directors has adopted a motion to name **Beata Swacha, CAE**, as acting Appraisal Institute CEO effective immediately. Jim Amarin, CAE, MAI, SRA, AI-GRS, will remain in a support and advisory role until Feb. 14 to help ensure a smooth transition. Beata has worked for the Appraisal Institute for more than 12 years, including the past seven as chief financial officer, where she remains in charge of AI's Finance, Human Resources and IT Departments. She will work closely with her teams to ensure that all duties and responsibilities are properly handled as she takes on this new role and to keep AI moving forward with minimal membership service disruption during this transition. The Board of Directors voted for Beata to assume this role and is implementing a process for searching for the organization's permanent CEO. We would personally like to congratulate Beata as she guides AI staff through this transition, while working closely with the Board of Directors, and to thank Jim for all he has done for AI.

AI Seeks Names for 2024 Vice President

The Appraisal Institute is seeking individuals interested in serving as the 2024 vice president of the Appraisal Institute. The 2024 vice president succeeds to the office of the 2025 president-elect, 2026 president and 2027 immediate past president. If you are interested in serving or wish to recommend someone for the position, please email your written recommendation to: Pledger M. "Jody" Bishop, III, MAI, SRA, AI-GRS Chair, 2023 National Nominating Committee c/o Joan Barngrover at: jbarngrover@appraisalinstitute.org. Qualifications for 2024 vice president can be found in the Appraisal Institute Bylaws and on the Appraisal Institute's website. Candidates cannot serve as a member of the National Nominating Committee at any time during the year in which his or her candidacy would be considered. The National Nominating Committee will interview candidates on May 9-10, 2023.

45-Day Notice on Proposed Amendments to Officer Nominations and Elections

The Appraisal Institute Board of Directors on Nov. 22 sent to 45-Day Notice proposed amendments to Appraisal Institute Bylaws governing the nomination and election of officers. [Read more](#) on the AI website (AI login required)

Other News Around the Appraisal Institute

Are you looking for some excellent exposure, and potential new business opportunities, for yourself and your company? Is there an exciting topic that you think other appraisers need to learn about? I'd invite you to submit your ideas for consideration in Valuation, AI's quarterly magazine, or The Appraisal Journal, our peer-reviewed journal. Additionally, subject matter experts are encouraged to submit their new topics and ideas to be considered for education programs. [Click here](#) to learn more. Also, practicing appraisers have served as authors and contributors to every book published by the Appraisal Institute. Share your knowledge by making your contributions. To learn more, contact Tep Shea-Joyce, senior manager, Publications, tshea-joyce@appraisalinstitute.org.

- The Appraiser Diversity Initiative is an important priority for the Appraisal Institute. I'd encourage you to keep updated on this initiative on [AI's Appraiser Diversity Initiative webpage](#). If you know an individual who is looking to join the valuation profession, please encourage them to check out the website as well.

2023 Leadership - Florida Gulf Coast Chapter

The following individuals were elected to serve the position of 2023 officers, directors and regional representatives for the **Florida Gulf Coast Chapter** and were installed at the **4th Q** chapter meeting. Their term began January 1, 2023. We want to thank them all for volunteering their time to serve the chapter, the region and the Appraisal Institute in these important positions!



Florida Gulf Coast Chapter 2023 Officers

President: Timothy Sunyog, MAI
Vice President: Michael Twitty, MAI
Treasurer: James "Matt" Terry, SRA
Secretary: Justin Butler, MAI
Ex Officio: Patricia Staebler, SRA

Region X Representatives—Florida Gulf Coast

Directors

John Fabian, MAI
 John Miller, MAI
 Dan Brown, SRA
 Joy Thomas, MAI
 Susanne Timmons, SRA
 Victor Torres, MAI
 Josh Sicard, MAI

Region Representatives

Michael Twitty, MAI
 James Matt Terry, SRA
 Devon Carter, MAI
 Kenneth Lowry, MAI
 John Miller, MAI
 Ned Palmer, MAI
 Byron Torres, MAI
 Victor Torres, MAI

Alternate Region Reps

Rachel Zucchi, MAI
 Kevin Hayes, MAI
 Justin Butler, MAI
 Jennifer Marshall, SRA
 Kathryn Robinson, MAI
 John Fabian, MAI
 Kathryn Robinson, MAI
 Brian Zamorski, MAI
 Tim O'Neil, SRA

2023 Comp Exam Dates

Questions? comp@appraisalinstitute.org
 or call (312) 335-4111

- April 1-30 (registration deadline: March 31, recommended to apply by February 15)
- August 1-31 (registration deadline: July 31, recommended to apply by June 15)
- November 1-30 (registration deadline: October 31, recommended to apply by Sept 15)

Candidates may register through their candidate checklist. Comp Exam results are generally available about two weeks after the examination window has closed after all examinees have completed their exams.

Leadership Resource Registry

Are you interested in volunteering on a committee, on the chapter board of directors or as a regional representative or alternate representative?

You are now able to input your interest in serving at the Region and Chapter level in addition to the National level in the Leadership Resource Registry (LRR). AI professionals may add their general interest in serving at the Region and Chapter level by accessing the LRR through their online account.

- Login to our AI Account.
- Click on My Committees
- Click on Volunteer? Complete the Leadership Registry Form



Membership Updates — Florida Gulf Coast Chapter

Welcome to the following members to our chapter!

Candidates for Designation:

Raymond D. Hall, II - Tampa
Josette D. Jackson - Navarre

Practicing Affiliates:

Gregory S. Brown, II - Milton
Nicholas R. Davis — Clearwater
Hannah McManus - St. Petersburg
Joy D. Beacham - Tampa

Practicing Affiliates:

Chandra Ann Morgan - Davenport
Steven Murray - St. Petersburg
Joseph N. Batrich - Santa Rosa Beach

Student Affiliate:

Nicholas Irra - Naples

2023 Chapter Meeting Sponsors

We would like to thank our two newest chapter meeting sponsors:



VALCRE

Valcre is a turnkey appraisal platform providing an all-in-one solution to manage the appraisal workflow from intake to invoice. The cloud-based application has a complete properties database with comparable storage for sales, leases, expenses, and unit mix surveys. The properties and comparables databases are connected to job and client databases where users can track all their jobs across one office or multiple offices with intuitive dashboards for quick access to the status of every appraisal. Application features include one-page data entry, automated mapping, and one-click datasheets, summary comp reports, professional service agreements, and invoicing. The cloud-based application provides a scalable, easily-searchable database available anytime, anywhere. Private and secure, data is protected by institution-grade encryption, geo-redundant backups, and globally accepted standards for data protection.

Valcre has high quality USPAP compliant Microsoft Excel and Microsoft Word templates for Retail, Office, Industrial, Land, and Multifamily property types. The templates include all the standard property valuations and approaches to value – and can easily accommodate custom charts, graphs, or text. One-click importing of data is standard. Synchronizing charts and text is efficient and effortless. Full branding support with logos and company branded colors is included. The content was developed by AI designated members with over 50 years of experience with a thorough knowledge of regulations and the appraisal process.

Learn more about [Valcre](#) and the [exclusive AI Pricing Plans](#). Email Valcre Sales at sales@valcre.com to get started today! A representative from Valcre will join us at the 1st Quarter Meeting in Tampa.

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BLUEMARK REALTY ADVISORS
A Real Estate Valuation Company

Bluemark Realty Advisors was founded by Victor A. Torres, MAI and is headquartered in St. Petersburg. The company recently expanded to Puerto Rico. At Bluemark Realty Advisors, we are dedicated to delivering the highest level of quality and service in the industry. As a privately-owned appraisal company, we specialize in providing comprehensive commercial appraisal services, including appraisal reports, reviews, litigation support, expert witness and portfolio valuation.

Additionally, we offer appraisal services for single-family homes and 2-4 unit residential properties. Our team of certified general appraisers boasts extensive experience and knowledge of the commercial and residential real estate markets, allowing us to provide accurate and impartial results in a timely manner.

Candidate Guidance, John Miller, MAI

General Demonstration Report—Capstone Programs in 2022

Synchronous:	June 19—25
Seattle, WA	June 19—25
Synchronous	October 2—8
Synchronous	November 13—19
Nashville, TN	November 13—19

Other demo options are the traditional demo report (also requires the General Demonstration Report Writing seminar), research project, peer reviewed publications, or Master's Thesis/Doctoral Dissertation. See [The Official Guide to the Demonstration of Knowledge Requirement: General](#).

Why Become a Candidate for Designation:

- Dedicated advisors to help Candidates on their journey to designation
- Program support from your local chapter
- Structured timelines with milestones to help keep you on track



AIERF Scholarships:

Information and submission requirements are available on the [AIERF website](#).

Candidate Guidance Updates.....

Please note the following changes to the Candidate Program: Effective January 1, 2023, any education needed to earn an AI designation (a.k.a. designation education) **will no longer be a component but instead a prerequisite** to the Candidate for Designation program.

As such, individuals seeking AI Designated membership who **are not already** Candidates for Designation must complete all required education to be eligible to enter the **Candidate for Designation** program. AI Admissions recommends that these individuals join AI as a Practicing Affiliate, complete all required education, then become a Candidate for Designation.

AI Admissions, with the permission of the ADQC chair, recently granted timeline extensions (12/31/2023) to Candidates whose timelines end either this year or sometime in 2023. These Candidates must complete all required education prior to the expiration of this timeline extension date (12/31/2023) to remain in the **Candidate for Designation** program.

Candidates who **do not complete** the required education (**on the most current designation path**) by this timeline extension date of 12/31/2023 may not remain Candidates, however, they may transition to the Practicing Affiliate category until they can complete the outstanding education requirements and retransition into the Candidate for Designation program. This policy also applies to Designated members earning additional designations. (Designated members would remain Designated members but would no longer be enrolled in a Candidate for Designation program.)

Individuals may retain credit for any previously completed designation requirements (if applicable) if the completion date is no older than 20 years at the time of entry into the Candidate for Designation program or upon approval of an additional four-year extension.

Note: Effective immediately, Annual Minimum Progress is no longer a condition of the Candidate for Designation program.

Are you interested in developing a 2—3 hour seminar? We are always looking for interesting 2 - 3 hour topics. Please consider developing a continuing education (CE) program that would be beneficial to our appraisers and the industry. Contact Education Chair Kevin Hayes, MAI, if you have a topic of interest.

AI Benefits

Are you taking advantage of the benefits that the Appraisal Institute has to offer?

Designated Members, Candidates for Designation and Affiliates have access to exclusive discounts and an insider connection to exciting Appraisal resources:

- Insurance
- Education
- Business Tools
- Marketing & Publications
- Valcre
- Travel
- AI Services
- Networking & Leadership Development
- Taxbot (Automobile Mileage & Expense Tracking App)
- STDB

[Learn More](#)

Club Quarters— as part of the Club Quarters network, AI professionals are able to take advantage of savings on hotel costs. You, your family, and friends can enjoy their prime locations and unique services at subsidized rates on weekends and holidays. For reservations and more information, visit Club Quarters and enter the Member ID Appraisal for exclusive rates, go to: <http://clubquarters.com/>.

Valcre—The Appraisal Institute is excited to introduce **Valcre** as a new AI benefit. This innovative and intuitive appraisal technology platform is now available to all Appraisal Institute Professionals at a special AI discount of 10 to 20% off a monthly subscription based on subscription plan package. Learn more at sales@valcre.com.

STBD—Site to do Business is now live. STDB is poised to move towards the future by continuing to provide analysis tools for commercial real estate users and searching for new and innovative products to add to their tool kit.

JurisPro— New benefit. As an AI member, you will receive a \$50 discount to have your qualifications as an appraiser featured to over 800,000 attorneys by listing in the JurisPro Expert Witness Directory.

Face Value, is the official podcast of the Appraisal Institute. Join rotating hosts Warren Boizot, SRA, AIRRS, and Tonia Vilas, MAI, AI-GRS, each month as they share appraiser experiences, insights and stories with other credible experts in the valuation profession. Tune in as they dive into the latest trends, news, association updates and more. Don't miss out on appraisal news you won't find anywhere else, all delivered at face value



FREAB Meetings—2023

The Division of Real Estate is now able to [live stream](#) the meetings. Please note the following: The streaming is not recorded and it has limited space at this time. If you are unable to access the meeting, please try again later as access may become available during the day.

- Monday, April 13
- Monday, June 5
- Monday, August 7
- Monday, December 4

Government Relations, James “Matt” Terry, SRA, Chair

The 2023 regular legislative session is coming up (March 7 – May 5) so things are busy in Tallahassee. The Appraisal Institute Region X continues to champion for all Florida appraisers through legislative efforts.

The current main focus is the **Statute of Repose**. Merriam-Webster defines statute of repose as : “a statute that bars a cause of action after a period of time running from a particular act (as the delivery of a product) or event even if the cause of action has not accrued (as upon discovery of a defect)”. This will protect appraisers from frivolous lawsuits and close a loophole which allows appraisers to be sued years after they have submitted an appraisal report.

I would like to thank Representative David Borrero (District 111) who filed HB 213 and Senator Ana Maria Rodriguez (District 40) who filed SB 398 – *Limitation of Actions Involving Real Estate Appraisers and Appraisal Management Companies*. I have had numerous meetings with Representatives and Senators to discuss the bill and what this means for appraisers. Eddie and Will with Sun City Strategies (our lobby firm) continue to set up meetings with the legislators.

In the upcoming weeks, the bill will be heard in committee meetings. It will be heard in the Judiciary, Civil Justice, and Regulatory Reform & Economic Development Subcommittees. I urge every appraiser to contact their Legislators and inform them of the importance of this bill for the appraisers, profession, consumer, and State.

I have attached links to the bills as well as the committees and members. Please do not hesitate to contact me if you have any questions or ideas moving forward.

HB 213

<https://www.myfloridahouse.gov/Sections/Bills/billsdetail.aspx?BillId=76937&SessionId=99>

SB 398

<https://www.flsenate.gov/Session/Bill/2023/398>

Committees

<https://www.myfloridahouse.gov/Sections/Committees/committeesdetail.aspx?SessionId=99&CommitteeId=3239>

<https://www.myfloridahouse.gov/Sections/Committees/committeesdetail.aspx?SessionId=99&CommitteeId=3238>

<https://www.myfloridahouse.gov/Sections/Committees/committeesdetail.aspx?SessionId=99&CommitteeId=3236>

2023 Officers—Florida Gulf Coast Chapter



Timothy Sunyog, MAI
President



Michael Twitty, MAI
Vice President



James “Matt” Terry, SRA
Treasurer



Justin Butler, MAI
Secretary

4th Quarter Chapter Meeting & Installation, Naples, FL November 2022

