

The Approach



Appraisal
Institute®

Professionals Providing
Real Estate Solutions

1st Quarter Florida Gulf Coast Chapter Meeting

When: Tuesday, February 1, 2022
(New Date!)

[REGISTER HERE](#)

Where: Virtual—Via ZOOM

Due to the new COVID outbreak, the 1st Q Chapter Meeting which was scheduled to be held in Tallahassee in January will now be held virtually on Tuesday, February 1st. Once you register for the meeting, you will receive the ZOOM link to access the meeting.

Schedule: 3:00 PM - 4:00 PM (EST)

Meeting Program: The 1st Q chapter membership meeting will be virtual. We will update everyone on national, region and chapter information and also elect two chapter members to this year's Nominating Committee at this meeting. See below information. The Nominating Committee will be chaired this year by immediate past president, Brian Zamorski, MAI. [Register Today!](#)

2022 Nominating Committee – Florida Gulf Coast Chapter

The selection of the five-member nominating committee will need to be completed at the 1st quarter chapter meeting on February 1st. This committee is charged with preparing a slate of nominees for the position of 2023 officers, directors and regional representatives for the **Florida Gulf Coast Chapter**. Elections will be held at the 2nd Quarter chapter meeting in May.

The **2022 Nominating Committee** will be chaired by immediate past president, Brian Zamorski, MAI. In accordance with our Bylaws, our 2022 chapter president, Patricia Staebler, SRA, will appoint one member and the Board of Directors will appoint one member to the nominating committee at the 1st Q Board Meeting. The chapter designated members, candidates, practicing affiliates and affiliates in attendance at the 1st Q chapter meeting on February 1st will nominate and elect the remaining **two** members to the nominating committee. This 5-person committee will then prepare a slate of 2023 nominees to be elected at the 2nd Q Chapter Meeting on May 12th.

***Note**—if you would like to be considered for a 2023 chapter board position, you cannot serve on the nominating committee.*

IF YOU ARE INTERESTED in serving on the chapter board as a Director or Region X Representation in 2023, **here is your opportunity**. Please complete the Leadership Resource Registry located in your AI Account, click on **My Committees** and then click on **Volunteer?** Consider getting involved with your chapter.

Brian Zamorski, MAI, Chair, Nominating Committee

Email: bzamorski@gmail.com

2022 Officers & Directors

President

Patricia Staebler, SRA

Vice President

Timothy Sunyog, MAI

Treasurer

Michael Twitty, MAI

Secretary

Matt Terry, SRA

Directors

John Fabian, MAI

John Miller, MAI

Martin Engelmann, MAI

Brad Saucier, MAI

Dan Brown, SRA

Justin Butler, MAI

Joy Thomas, MAI

Susanne Timmons, SRA

Victor Torres, MAI

Josh Sicard, MAI

Brian Zamorski, MAI (Ex Officio)

Region X Representatives

Michael Cliggitt, MAI

Michael Jonas, MAI

James "Matt" Terry, SRA

Julie Battaglia, MAI

Rachel Zucchi, MAI

Tim Sunyog, MAI

Michael Twitty, MAI

Don Saba, SRA

Patricia Staebler, SRA —President

Committee Chairs

Bylaws: Brad Saucier, MAI

Finance: Mike Twitty, MAI

Guidance: John Miller, MAI

Education: Kevin Hayes, MAI

Govt. Relations: Matt Terry, SRA

Univ. Relations: Bruce Cumming

Public Relations: Brian Zamorski

Chapter Executive Director

Kourtney Wade

(813) 962-4003

info@gulfcoastai.org

Region X Officers

Elaine Liz-Ramirez, Chair

Reggie Carter, MAI, Vice Chair

Wesley Sanders, MAI, 3rd Director

Lauren Dowling, Region ED



President's Message, Patricia Staebler, SRA



Dear Colleagues,

Thanks to Brian Zamorski for his work during 2021 – all seemed so effortless, but there is a lot of work behind the scenes!

Also, once more, I want to thank our Executive Director Nancy Bachor for guiding our chapter for 31 years. Our chapter would not be what it is, without her exemplary work! A warm welcome for Kourtney Wade, our new Executive Director. Kourtney and I have one thing in common for sure: we have some big shoes to fill!

We had a great night out for the 4th Chapter meeting. We had an beautiful open space directly at the beach within the Tradewinds resort. **Craig Steinley, MAI, SRA**, our national president-elect attended the meeting and installed the 2022 chapter leadership. We showed Craig how we celebrate Florida-style, and I am sure he will be back soon!

At the chapter meeting I announced my president's campaign for 2022: **Give 2 plus 2**

We all struggle with CEU and most often we have repeating seminars, some going on all day, and if you all feel like me, it all could be easier. I am aiming to tap into the knowledge of our chapter members. No one has to be an expert in a very specialized field (such as solar, insurance or FEMA) to teach peers a specialty. You do DCFs all day long? Teach us all how we can improve our DCF work, and I bet there are some folks who are intimidated by DCFs. You are appraising in areas where properties are being handed down from generation to generation (Key West) and you specialize in appraising with lack of comps? Teach your colleagues how to do it the right way. There is a new mapping system on the market which could make our lives easier? You are using STDB and ESRI and produce the coolest market analysis charts from these sources? Teach it your fellow colleague!

Give 2 plus 2 was named this way, because it really takes only two hours to put a seminar together, and then 2 hours to teach it. Kourtney, our new ED will even take your WORD docs and convert everything into a PowerPoint presentation (PPP) if you don't have the time or expertise to work with PPP.

If we get 10 colleagues teaching us 2 hours each over the course of two years, we only have to sit for the 7-Hour USPAP and 3-Hour Law. Every two months or so, we could present two hours during lunch and all online. How does that sound for CEU? Please think what you could contribute and get in touch with Kourtney, Kevin Hayes, MAI, our new Education Chair, or me.

I also shared at the 4th Quarter Meeting that our chapter has over 450 members and is the third largest chapter in the country, after Southern California and Chicago. Our chapter stretches from Pensacola to Naples and we have 8 region reps out of 22 in Florida. Thanks to our members volunteer work, our Region is considered leaders in education, government relations and university relations. Our chapter usually provides about 140 hours of education in a recertification year. Our chapter matters in the grand scheme of things. We contribute valuable work as part of the Appraisal Institute. I encourage you to share in my **Chapter Pride! Our Chapter Matters!**

In other news: please consider attending this year's **ValueEvent** on January 24/25 in Tallahassee. (We had planned to offer a Florida Law and chapter meeting also, however, these events will be held virtually at a later date.) On Tuesday, January 25th we will have a ValueEvent breakfast meeting before heading to the Capitol. You can register for **Valueevent** [here](#).

On a final note, I would like to thank all of the meeting sponsors from the 4th Q Meeting. We hope to increase meeting sponsorships in 2022. I wish everyone of you a great year. If 2022 is as good as 2021 was, we all will be busy. Live long and prosper!!

BE A CHAPTER SPONSOR! Is your company interested in sponsoring a chapter meeting(s) or event?

Sponsorship opportunities are available for our chapter meetings. Contact the chapter office for more details. Sponsorships include recognition in email blasts, website, newsletters in addition to recognition at chapter meetings.

Meeting Sponsorships Available.... [Click Here](#) to Become a Meeting Sponsor Today!

We are very saddened to announce the passing of two wonderful chapter members and we send our deepest sympathy to their loved ones. They will be missed!



Doretta Gillott, MAI, SRA, Gillott Appraisal Services, Palm Harbor, and long-time Florida Gulf



Coast Chapter member, passed away in early December after a two year illness. Doretta received her Appraisal Institute designations in 1982 and was a very active member on a national and chapter level for many years with her husband John. Doretta served on several committees, Board of Directors, Region X Representative and as our longtime Education Co-Chair. A chapter scholarship, *The John and Doretta Gillott Scholarship Program*, was established in their honor for their many years of service to this chapter. Doretta was very dedicated to the chapter and the appraisal industry. To list just a few of her amazing accomplishments:

- ♦ Selected by Governor Bob Martinez to serve on the first Florida Real Estate Appraisal Board from 1988—1992, Vice Chair 1990;
- ♦ Chairman of the Florida State Probable Cause Committee FREAB, 1995-2002, 2005;
- ♦ Member, Education Examinations Committee of the Appraisal Foundation approximately 5 years
- ♦ Chair of Unification Task Force for the Society Florida West Coast Chapter and the Appraisal Institute in 1992;
- ♦ Member of the Examination Task Force, AQB, Appraisal Foundation 1989;
- ♦ Member, Curriculum Subcommittee, Appraisal Institute, 1994—1997
- ♦ President of the Florida Gulf Coast Chapter (Society of Real Estate Appraisers) in 1987
- ♦ Florida Gulf Coast Chapter Education Co-Chair, 1992—2005 (and many other chapter positions)
- ♦ Region X Representative 1993—1999 and Residential Appraiser Board, Appraisal Institute, 1991—1994, Vice Chair 1994

Doretta and John have continued to appraise from their homes in Palm Harbor and Lake Lure, North Carolina. Our sincere sympathy to her husband, John and to their children and grandchildren.

David C. Vaughan, MAI, 64, died on Monday, Dec. 6. David was born in Fort Myers on July 5, 1957. He graduated



from Davidson College in Davidson, North Carolina, and earned a master's degree in real estate at the University of Florida in Gainesville. With his partner, Ted Dickey, he founded and operated Diversified Appraisal, a commercial real estate appraisal firm in Ft. Myers.

David was devoted to his wife, Cheryl, his children, Bobby, Kimberly and Shane, and grandchildren, Riley and Nathaniel. He was also a treasured friend and role model to his siblings, nieces and nephews, and in-laws. Beloved by his family, friends and fellow tennis and pickleball players, David had an enormous-and infectious-love for the everyday joys of life. Whether he was barbecuing on his deck, cheering on his cherished Gators, boasting about his mangoes and avocados ("The absolute best in the world," he'd say, as he said about so many things he loved and enjoyed), reading a Nero Wolfe mystery, exclaiming at a new bird at the feeder, or simply biking through Fort Myers' beautiful streets, he embraced and appreciated every experience.

For two years after being diagnosed with a fast-growing, fatal cancer, he managed to live a full and happy life, often saying that those years had been some of his best. "I'm not going to die today," he would remind himself and those who loved him, as he chose to approach each new day with hope and a positive spirit. Fair and judicious, David was open-minded and accepted different viewpoints. He had an uncanny ability to understand the emotions and intentions of other people and to see to the heart of issues and situations. He was also known for his quick wit and humor, and as every family member, tennis partner and even new acquaintances can testify, no one could escape his good-natured teasing.

He loved sports and was as passionate about Fort Myers High School teams as his favorite college and professional teams. He was a gifted athlete himself, winner of many local and state tennis tournaments. David enjoyed coaching Little League when his children were young and relished playing-and winning-in tennis and pickleball tournaments with them when they were older. The ultimate strategic thinker, he thrived on games like Fantasy Football and Sudoku, celebrating and crowing at every win.

Education, Kevin Hayes, MAI, Chair

I would like to thank Julie Battaglia, MAI, AI-GRS for her tireless work as the Education Chair for the past several years. She did a tremendous job! For those of you that do not know me, my name is Kevin Hayes and I will be the new education chair in 2022. I have been in the appraisal profession for over 35 years having obtained my MAI in 1992. I am currently the Deputy of Appraisals for the Pinellas County Property Appraiser, Honorable Mike Twitty. I am an AQB Certified USPAP instructor and a National Senior Instructor for the International Association of Assessing Officers (IAAO). Education is very dear to my heart and I will do my best to fulfill the duties of this position knowing that I have big shoes to fill. I appreciate the opportunity to work with the Board and our many members.



Kevin Hayes, MAI

We would also like to thank everyone that attended Florida Gulf Coast Chapter sponsored educational opportunities in 2021. We have some of the best instructors in the industry and really appreciate your continued support. 2022 is a state recertification year. We will be offering a combination of both classroom and virtual (synchronous) chapter programs. We recently conducted a survey of our members regarding their preference for education, i.e. classroom versus virtual (synchronous). Those that responded indicated about half preferred classroom and about half preferred virtual or synchronous. We will do our best to offer both forms of education in 2022 to meet all chapter members needs. It is never too early to start fulfilling the required CE hours prior to the renewal deadline of **November 30, 2022**.

We have pulled the Law and USPAP classes from the schedule for Tallahassee due to the COVID outbreak and student concerns, however, we are in the process of rescheduling to a virtual format as soon as state approval is received. The Chapter will kick off 2022 by offering the 3-hour Florida Laws & Rules course February 9th in Tampa. The 7-hour USPAP course will be held February 10th in Tampa. We encourage masks at in-person classes for now. The aforementioned courses will be in person. These courses will be offered a number of times throughout the year, both in person and synchronous. We will also offer Business Practice & Ethics (Synchronous) on February 17th and will schedule an additional BPE later in the year. Please make sure that you register for any courses that you take through our website in order for the chapter to get the proper credit. The Florida chapters are in the process of getting several seminars including Florida Law, USPAP and BPE approved for synchronous/livestream format with FREAB. As soon as we obtain approval, we will offer the Florida Law and USPAP classes via synchronous/livestream format. Effective January 2022, virtual education will now be referred to as *Synchronous* (Appraisal Institute term) and *Livestream* (FREAB term).

President Patricia Staebler, SRA, is encouraging all of our members to utilize your expertise and consider developing a continuing education (CE) program that would be beneficial to our appraisers and the industry. We are looking for interesting 2-3 hour topics. We have so many talented appraisers in our chapter with a great deal of knowledge. If you are interested in developing a 2-3 hour seminar, please let us know.

Check the website often for any new additions to the education schedule or other chapter news. The Florida Gulf Coast Chapter website can be found at www.gulfcoastai.org.



2022 Florida Gulf Coast Chapter Meetings & Other Events



- 1st Quarter Meeting - February 1, 2022 (Virtual)
- 2nd Quarter Meeting & Elections - May 12, 2022 (Tampa)
- Region X Joint Meeting, Las Vegas, NV - August 1, 2022
- National Conference, Las Vegas, NV - August 2-3, 2022
- 3rd Quarter Meeting - August 25, 2022 (Sarasota)
- 4th Quarter Meeting & Installation - November 3, 2022 (Ft. Myers)

Florida Gulf Coast Chapter, Appraisal Institute

P. O. Box 273994, Tampa, FL 33688 T: 813-962-4003 Website: www.gulfcoastai.org

VALUEvent—January 25, 2022 - Tallahassee

More Information—[CLICK HERE](#)

**Region X Annual
VALUEvent 2022**

VALUATION—APPRAISAL LEGISLATIVE UPDATE EVENT & Other Activities



**Monday, January 24, 2022 -
Tuesday, January 25, 2022**

Accommodations at:
FOUR POINTS SHERATON
316 W. Tennessee Street, Tallahassee, FL

It's that time again! Appraisal Institute Members are invited to the [Valuation-Appraisal Legislative Update Event \(VALUEvent\)](#) in Tallahassee, FL, sponsored by the Appraisal Institute's Region X. Some events will be co-hosted by the Region Government Relations committee.

Monday, January 24

5:30 PM—8:00 PM: *Social Reception hosted by the Florida Association of Property Appraisers (FAPA) at Il Lusso Restaurant in downtown Tallahassee, 201 East Park Avenue.

*This reception has limited attendance and an [RSVP](#) to the chapter office is **REQUIRED** to ensure a spot. Please verify available space for the evening reception by emailing info@gulfcoastai.org.

Tuesday, January 25— VALUEvent Legislative Day

8 AM—9:30AM: Continental breakfast pre-lobbying meeting hosted by Region X at Four Points Sheraton.

The Government Relations Committee will hand out talking points on pending legislation affecting the appraisal industry to leave with the elected officials.

9:30 AM: Proceed to the State Capital to meet with elected Representatives to discuss any bills or issues facing our industry. Appointments with legislative representatives will be pre-arranged.

Interested in joining us on Tuesday, January 25th to lobby at the State Capitol, [register here](#). There is no cost to attend this event and no CE available.

Questions? Contact the Florida Gulf Coast Chapter at info@gulfcoastai.org

Website: www.gulfcoastai.org

2022 Education & Events Schedule

Florida Gulf Coast Chapter



Date	Class/Event/Location	Instructor/Speaker
February 1	1st Quarter Chapter Meeting - via ZOOM	TBA
February 9	Florida Appraisal Laws & Rules (3 CE) Tampa	Kevin Hayes, MAI
February 10	2022-2023 7-Hour USPAP Tampa	Robert Sutte, MAI, SRA
February 17	Business Practice & Ethics (6 CE) <i>Synchronous/Livestream</i>	Kenneth G. Foltz, MAI, SRA
March 17 March 24	Florida Appraisal Laws & Rules (3 CE) 2022-2023 7-Hour USPAP <i>Both via Synchronous/Livestream</i>	Nicholas Pilz, MAI, SRA Vincent Dowling, MAI
March 31	NEW —Valuation Overview: Accessory Dwelling Units (7 CE) <i>Synchronous/Livestream</i>	Sandra Adomatis, SRA
April 7	NEW —Evaluations for Commercial and Residential Appraisers (3 CE) <i>Synchronous/Livestream</i>	George Mann, MAI
May 12	2nd Quarter Chapter Meeting Seminar: Florida Law & Rules (3 CE) Tampa	TBA
May 19	Six Recent Lawsuits Involving Appraisers & Lessons from Each NEW — <i>Synchronous/Livestream</i> (3 CE)	Peter Christensen, Esquire
June 9	What's Up in Technology for Appraisers (7 CE) <i>Synchronous/Livestream</i>	R. Wayne Pugh, MAI
July 14	Florida Appraisal Laws & Rules (3 CE) <i>Synchronous/Livestream</i>	Nicholas Pilz, MAI
July 21	2022-2023 7-Hour USPAP <i>Synchronous/Livestream</i>	Mark Smeltzer, SRA
August 18	Valuation of Donated Real Estate Including Conservation Easements <i>Synchronous/Livestream</i> (8 CE)	Panel of IRS Experts
August 25	3rd Quarter Chapter Meeting Sarasota Seminar: TBA	
September 8	NEW —Capital Reserve Studies (4 CE) - Synchronous/	Patricia Staebler, SRA
September TBA	Florida Appraisal Laws & Rules (3 CE) (St. Petersburg)	TBA
September TBA	2022-2023 7-Hour USPAP (St. Petersburg)	TBA
October 6	The 50% FEMA Rule Appraisal (3 CE) - Synchronous	Patricia Staebler, SRA
October—TBA	Business Practice & Ethics (6 CE)	TBA
November 3	4th Quarter Chapter Meeting & Installation (Ft. Myers) Seminar: TBA	
November 10	Insurance Appraisals - Synchronous	Patricia Staebler, SRA
	Remember –Recertification Deadline is November 30th	

To register for any of the above classes, go to: <http://www.gulfcoastai.org>
 Questions? Call chapter office at (813) 962-4003 or email info@gulfcoastai.org
 Florida Gulf Coast Chapter, P. O. Box 273994, Tampa, FL 33688

Florida Real Estate Appraisal Board Meetings

2022 General FREAB Meetings

- Monday, February 7
- Monday, April 4
- Monday, June 6
- Monday, August 1
- Monday, October 3
- Monday, December 5

The Division of Real Estate is now able to [live stream](#) their meetings. The streaming is not recorded and it has limited space. If you are unable to access the meeting, please try again later as access may become available during the day. If you have connected to the live stream and no longer wish to view the meeting in progress, please be sure to disconnect to allow others to access the live stream. <http://www.myfloridalicense.com/dbpr/re/FREABMeetings.html>. If you wish to have printed materials to reference during the meeting, please visit the website

www.myfloridalicense.com > *Doing Business with Us* > *Real Estate Division Page* > *Florida Real Estate*

Appraisal Board > *Meetings & Workshops*, and print all publicly available materials as early as 7 days before the date of the meeting. The department endeavors to minimize paper usage in all business practices. If you plan to attend for CE credit, you will need to attend the full day. All FREAB Meetings begin at 8:30 a.m. and are held at the Division of Real Estate Commission Chambers in Orlando unless stated otherwise.

The FREAB invites and encourages all members of the public to provide comment on matters or propositions before the Board or a committee of the Board. The opportunity to provide comment shall be subject to Rule 61J1-7.020, Florida Administrative Code. To submit written notice, send to the attention of *FREAB Public Comments* via email to: realpublicrecords@myfloridalicense.com or fax 407-317-7245.

Pledger M. (Jody) Bishop III to Become President of Appraisal Institute on Jan. 1

CHICAGO (Dec. 28, 2021) – Pledger M. (Jody) Bishop III, MAI, SRA, AI-GRS, of Mt. Pleasant, South Carolina, will begin his one-year term as president of the Appraisal Institute on Jan. 1. The Appraisal Institute is the nation's largest professional association of real estate appraisers with nearly 17,000 professionals in almost 50 countries. Bishop's one-year term as president will be followed by one year as immediate past president in 2023. He also will serve on the Appraisal Institute's Executive Committee and on its policy-setting Board of Directors. He will serve as chair of the National Nominating Committee in 2023. Bishop is currently senior managing director of Valbridge Property Advisors in Charleston.

The Appraisal Institute's other elected officers for 2022 are: President-Elect Craig Steinley, MAI, SRA, AI-GRS, AI-RRS, of Rapid City, South Dakota; Vice President Sandra K. Adomatis, SRA, of Punta Gorda, Florida; and Immediate Past President Rodman Schley, MAI, SRA, of Arvada, Colorado. In the coming year, the Appraisal Institute's officers and Board of Directors will focus on advocating on behalf of all appraisers, and spearheading efforts to address unconscious bias and diversity, equity and inclusion within the organization and throughout the valuation profession. Additionally, the organization will work on implementation of its newly created Strategic Plan, which will focus on the following Board-approved strategies: modernize AI's education system delivery and products; modernize technology, such as social media and communication methods, and a review of the website; develop a plan to recruit and retain AI professionals; implement the Practical Applications of Real Estate Appraisal program; and develop a DE&I action plan.

2022 Committee Chairs

Candidate Guidance:	John Miller, MAI	Nominating:	Brian Zamorski, MAI
Bylaws:	Brad Saucier, MAI	Programs:	Tim Sunyog, MAI
Education:	Kevin Hayes, MAI	Public Relations:	Brian Zamorski, MAI
Finance:	Michael Twitty, MAI	University Relations:	Bruce Cumming
Government Relations:	Matt Terry, SRA	Newsletter:	Kourtney Wade/Tim Sunyog

2022 Leadership - Florida Gulf Coast Chapter

The following individuals were elected to serve the position of 2022 officers, directors and regional representatives for the **Florida Gulf Coast Chapter** and were installed at the **4th Q** chapter meeting. Their term began January 1, 2022. We want to thank them all for volunteering their time to serve the chapter, the region and the Appraisal Institute in these important positions!

Florida Gulf Coast Chapter - 2022 Officers

President: Patricia Staebler, SRA
Vice President: Timothy Sunyog, MAI
Treasurer: Michael Twitty, MAI
Secretary: James "Matt" Terry, SRA
Ex Officio: Brian Zamorski, MAI

Directors (2022)

Brad Saucier, MAI
 Martin Engelmann, MAI

Directors (2023)

John Fabian, MAI
 John Miller, MAI

Directors (2024)

Dan Brown, SRA
 Justin Butler, MAI
 Joy Thomas, MAI
 Susanne Timmons, SRA
 Victor Torres, MAI
 Josh Sicard, MAI

Region X Representatives—Florida Gulf Coast

Region Representatives (2022)

Michael Cliggitt, MAI
 Michael Jonas, MAI
 Julie Battaglia, MAI, AI-GRS
 Rachel Zucchi, MAI

Region Representatives (2023)

James "Matt" Terry, SRA

Region Representatives (2024)

Timothy Sunyog, MAI
 Michael Twitty, MAI

Region Representatives (2025)

Don Saba, SRA

Alternate Region Reps - 2022

Justin Butler, MAI
 John Fabian, MAI
 Brian Zamorski, MAI
 Jennifer Marshall, SRA
 Byron Torres, MAI
 Joy Thomas, MAI
 Victor Torres, MAI
 Dan Brown, SRA
 Karen Goforth, MAI
 Tim O'Neil, SRA

2022 Comp Exam Dates

[Click Here](#) for Comp Exam Information

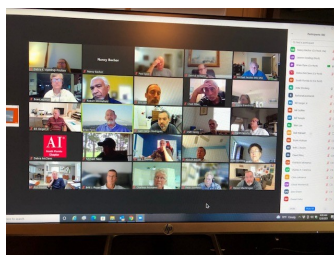
Submit your applications for 2022 exams by deadline dates below :

April 1— 30: Application Deadline—February 20, 2022
 August 1— 31: Application Deadline—June 20, 2022
 November 1— 30: Application Deadline—September 20, 2022

Questions? comp@appraisalinstitute.org
 or call (312) 335-4111

Examinees must take ALL required modules within their chosen 30-day window—transfers and refunds are NOT permitted.

We hope to see you this year in both the virtual and in-person classroom. Remember to take your 30 hours of CE before November 30, 2022.



Florida Gulf Coast Chapter, Appraisal Institute

P. O. Box 273994, Tampa, FL 33688 T: 813-962-4003 Website: www.gulfcoastai.org

Membership Updates — Florida Gulf Coast Chapter

Welcome to the following members to our chapter!

Kalei Renardo, Practicing Affiliate - Tampa

Mark E. Trippel, Practicing Affiliate— Pensacola

Jobs Board

Pinellas County Property Appraiser



The Pinellas County Property Appraiser is seeking candidates for an [Appraiser 1](#) position in the residential department. This is field and office work of routine difficulty in the gathering of property data to assist in estimating residential property values for ad valorem purposes. Work involves measuring building structures and appurtenances, drawing sketches to scale, identifying structural features and characteristics, making quality judgments, conducting inventories, and recording descriptive data.

Application deadline: January 28, 2022 All interested applicants are required to complete a Pinellas County application form online at:

<https://phh.tbe.taleo.net/phh04/ats/careers/v2/viewRequisition?org=PCG&cws=47&rid=4434>

The Pinellas County Property Appraiser is seeking candidates for a commercial appraiser ([Appraiser 2](#)) position. This is field and office work of routine difficulty in the gathering of property data to assist in estimating commercial property values for ad valorem purposes. Work involves measuring building structures and appurtenances, drawing sketches to scale, identifying structural features and characteristics, making quality judgments, conducting inventories, and recording descriptive data.

Application deadline: January 28, 2022 All interested applicants are required to complete a Pinellas County application form online at:

<https://phh.tbe.taleo.net/phh04/ats/careers/v2/viewRequisition?org=PCG&cws=47&rid=4424>

The Pinellas County Property Appraiser is seeking applications for the position of [Appraiser Trainee](#). The residential trainee position is field and office work of routine difficulty in the gathering of property data to assist the Property Appraiser's office in estimating residential property values for ad valorem purposes. Work involves measuring building structures and appurtenances, drawing sketches to scale, identifying structural features and characteristics, making quality judgments, performing sales verification, and recording descriptive data. This training position is for a period of up to two years, after which the incumbent may be promoted noncompetitively within the approved career ladder at the discretion of the Appointing Authority. This recruitment will prepare the incumbent for an Appraiser I position within the Residential Property department.

Application deadline: January 28, 2022 All interested applicants are required to complete a Pinellas County application form online at:

<https://phh.tbe.taleo.net/phh04/ats/careers/v2/viewRequisition?org=PCG&cws=47&rid=4433>

Jobs Board, Cont'd.



Tropical Valuation Advisory is looking for **Certified General Appraisers and Trainee Appraisers** for our Tampa office.

Tropical Valuation Advisory, a commercial real estate appraisal firm having been in business for nearly 30 years, is looking to expand our operations. We are a Tampa based firm with staff positions available for experienced appraisers. Remote work opportunities also available.

EDUCATION and EXPERIENCE

- Bachelor's degree (BA/BS) from four-year college or university.
- Currently have a Florida General Appraiser License
- MAI Designation preferred

EXPERIENCE/KNOWLEDGE

- Requires advanced knowledge of financial real estate terms and principles.
- Ability to understand and carry out general instructions in standard situations.
- Ability to solve problems in standard situations.
- Requires intermediate analytical and quantitative skills.

OTHER SKILLS and ABILITIES

- Proficient in Microsoft Word and Excel.
- Excellent written and verbal communication skills.
- 5+ years' experience appraising commercial real estate
- Argus knowledge a plus

Please forward your resume to Chris Shaeffer at chris@tropicalvaluation.com or you can call at 813-343-0907 x225 for any additional information about this opportunity.

Candidate Guidance

General Demonstration Report—Capstone Programs in 2022

Synchronous:	March 14—20
St. Louis, MO:	June 20—26
Synchronous	June 20—26
Synchronous	September 12—18
Ft. Lauderdale:	November 14—20
Synchronous:	November 14—20

Why Become a Candidate for Designation:

- Dedicated advisors to help Candidates on their journey to designation
- Program support from your local chapter
- Structured timelines with milestones to help keep you on track

AIERF Scholarships:

Information and submission requirements are available on the [AIERF website](http://www.aierf.org).

Are you interested in developing a 2—3 hour seminar? We are always looking for interesting 2 - 3 hour topics. Please consider developing a continuing education (CE) program that would be beneficial to our appraisers and the industry. Contact Education Chair Kevin Hayes, MAI, if you have a topic of interest.

AI Benefits

Are you taking advantage of the benefits that the Appraisal Institute has to offer?

Designated Members, Candidates for Designation and Affiliates have access to exclusive discounts and an insider connection to exciting Appraisal resources:

- Insurance
- Education
- Business Tools
- Marketing & Publications
- Valcre
- Travel
- AI Services
- Networking & Leadership Development
- Taxbot (Automobile Mileage & Expense Tracking App)
- STDB

[Learn More](#)

Club Quarters— as part of the Club Quarters network, AI professionals are able to take advantage of savings on hotel costs. You, your family, and friends can enjoy their prime locations and unique services at subsidized rates on weekends and holidays. For reservations and more information, visit Club Quarters and enter the Member ID Appraisal for exclusive rates, go to: <http://clubquarters.com/>.

Valcre—The Appraisal Institute is excited to introduce **Valcre** as a new AI benefit. This innovative and intuitive appraisal technology platform is now available to all Appraisal Institute Professionals at a special AI discount of 10 to 20% off a monthly subscription based on subscription plan package. Learn more at sales@valcre.com.

STBD—Site to do Business is now live. STDB is poised to move towards the future by continuing to provide analysis tools for commercial real estate users and searching for new and innovative products to add to their tool kit.

JurisPro— New benefit. As an AI member, you will receive a \$50 discount to have your qualifications as an appraiser featured to over 800,000 attorneys by listing in the JurisPro Expert Witness Directory.



Become an Advisor! We need designated members to step up and become an advisor. Please consider applying to serve as an Advisor in the Candidate for Designation Program. Once you have applied and are approved as an Advisor, the national office will place you on a list of approved Advisors. We currently have 31 designated members who are approved advisors, however there are only few of these advisors who have remaining slots available. We currently have a total of 62 candidates.

A Candidate may request a particular Advisor or the Appraisal Institute will identify a potential Advisor for the Candidate and make the assignment. The Appraisal Institute will make the final approval as to who will serve as the Advisor for a specific Candidate. **Candidates: Don't delay—choose your advisor today!**

An Advisor can receive up to 125 points of CE credit per AI CE cycle for service to the Appraisal Institute. Please notify the Admissions Department of your interest at admissions@appraisalinstitute.org. A free online orientation is available for potential advisors. Advisors serve as a resource to the Candidate, providing knowledge and expertise.

[Download the PDF that will explain the process.](#) **WE NEED YOU !**

For more information on the Appraisal Institute candidate advisor program, please contact the Admissions Department at admissions@appraisalinstitute.org or [click here](#).

Advisors & Candidates: Remember to check your Appraisal Institute account page online to check your status and/or record your contacts.

4th Quarter Chapter Meeting & Installation Held in St. Pete, FL November 2021

