

The Approach



Appraisal
Institute®

Professionals Providing
Real Estate Solutions

3rd Quarter Chapter Meeting & Seminar Tampa Yacht & Country Club, Tampa, Florida

When: [Thursday, August 22, 2019](#)

Where: [Tampa Yacht & Country Club](#)
5320 Interbay Boulevard
Tampa, FL 33611



Tampa Yacht Club

Schedule of Events:

8:30 AM—4:30 PM: Seminar: Raise Your Appraiser IQ
11:30 AM—1 PM: Chapter Lunch Meeting & Program
(The Board of Directors meeting will be held on Aug. 15th via conference call)

Cost

Luncheon & Seminar: \$205/Members (Early Registration Price)
Luncheon Only: \$26.00 (Early Registration Price)

REGISTER

Luncheon Speakers

Property Appraisers:

Michael Twitty, MAI, Pinellas County and Bob Henriquez, Hillsborough County

Chapter Meeting Program:

Please join us for the 3rd quarter chapter meeting in Tampa. Our guest speakers, **Hillsborough County Property Appraiser Bob Henriquez and Pinellas County Property Appraiser Michael Twitty, MAI** will speak to us on current issues with the property appraisers office. See more on our guest speakers in this newsletter.

Seminar:

Raise Your Appraiser IQ. This 7-hour seminar was developed and will be presented by Ted Whitmer, MAI.

This seminar is designed for both residential and commercial real estate appraisers to provide better tools of analysis and communication of the analysis to comply with Uniform Standards of Professional Appraisal Practice, client and industry standards. See education report for more details on this seminar. The class has been approved for 7 hours of Florida CE credit in addition to Appraisal Institute continuing education credit. [Sign up today!](#)

We hope to see you at the 3rd Quarter chapter meeting and seminar in Tampa! Stay informed about all the issues of importance to us, locally, state-wide and nationally. Candidates for Designation, Practicing Affiliates and designated members are encouraged to attend at least one chapter membership meeting each year.

4th Quarter Chapter Meeting: [November 8th ♦ Bradenton, FL](#)

[2019 Officers & Directors](#)

[President](#)

Julie Battaglia, MAI, AI-GRS

[Vice President](#)

Rachel Zucchi, MAI

[Treasurer](#)

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Brad Saucier, MAI
Timothy Sunyog, MAI
Michael Twitty, MAI
Byron Torres, MAI
Wes Sanders, MAI, Ex Officio

[Region X Representatives](#)

Michael Cliggitt, MAI
Ned Palmer, MAI
Andrew Skinner, MAI, SRA
Jennifer Marshall, SRA, AI-RRS
Michael Jonas, MAI
James "Matt" Terry, SRA
Patricia Whittington
Rachel Zucchi, MAI
Julie Battaglia, MAI (President)

[Committee Chairs](#)

Bylaws: Patricia Staebler, SRA
Finance: Brian Zamorski, MAI
Guidance: Jennifer Marshall, SRA
Education: Julie Battaglia, MAI
Govt. Relations: Devon Carter, MAI
Univ. Relations: Bruce Cumming
Newsletter: P. Staebler/ Nancy Bachor
Public Relations: Brian Zamorski

[Chapter Executive Director](#)

Nancy Bachor
(813) 962-4003
info@gulfcoastai.org

[Region X Officers](#)

Nick Pilz, MAI, SRA, Chair
Elaine Liz-Ramirez, Vice Chair
Lauren Dowling, Region X ED



President's Message, Julie Battaglia, MAI, AI-GRS



Well, it's almost August – this year is flying by! Our next chapter event is the 3rd Quarter Chapter Meeting. We hope you will join us at the Tampa Yacht & Country Club on August 22nd from 11:30am to 1:00pm! Our guest speakers for the Chapter Meeting include Mike Twitty, MAI, CFA, Pinellas County Property Appraiser, and Bob Henriquez, CFA, Hillsborough County Property Appraiser. They will address recent changes and other industry issues affecting the Property Appraisers' offices, property owners, and the industry in general. You won't want to miss it!

We are also hosting Raise Your Appraisal IQ at the Tampa Yacht & Country Club on the same day, which is a 7-hour seminar (8:30am – 4:30pm, chapter meeting and lunch included) developed and taught by Ted Whitmer, MAI, AI-GRS, CRE, CCIM. Ted is an AQB Certified USPAP Instructor, Certified General Appraiser, Real Estate Broker, and Texas attorney. He has taught every required course in the Appraisal Institute for the MAI designation. Ted is also the author and instructor of the Comprehensive Appraisal Workshop, which is a review for the comprehensive examination for the MAI designation. Ted is a well-known, seasoned education developer and instructor, and we are very happy he is able to teach this course for us. Sign up today!

The Chapter Education Committee is beginning to put together the Education Schedule for the 2020 recertification year. We want to make sure we are providing the educational offerings that our Chapter members need and want to take next year. There are a few new seminars and courses coming out that we are looking to potentially include once they are available as well. **Please contact Nancy with any 2020 course requests ASAP!!! We look forward to seeing all of you at the Chapter classroom offerings for the Florida renewal cycle next year!**

As a reminder, our **4th Quarter Installation Dinner meeting will be held on November 8th at the Courtyard by Marriott Riverfront hotel in Bradenton**, so please Save the Date in your calendar. Details will follow soon. We hope to see you there!

I also wanted to update the Chapter Members on the in-person Region X functions that we've had this year. The first event was a Joint Region event incorporating 5 of the 10 Regions and took place in Orlando on February 8th and 9th. The second was VALUEvent, which took place in conjunction with the 1st Quarter Chapter Meeting in Tallahassee on March 25th and 26th. The third in-person Region event took place the day before the AI National Conference in Denver, CO on July 21st. **Please see the Region X and National Updates section for more information!**

I also want to thank Byron Torres, MAI, Mike Twitty, MAI, and Tim Sunyog, MAI, for representing our Chapter at LDAC (Leadership Development Advisory Council) in Washington, D.C. this year. Please see Bryon's LDAC update for details! **If any Chapter Member is interested in attending LDAC and becoming more involved, please reach out to Nancy** as the Chapter Board of Directors will be considering those interested for next year's open LDAC sponsorship a little later this year.

Don't forget that the Chapter has sponsorship options available for all of our Chapter meetings and events. Contact Nancy for sponsorship opportunities! Remember, you're also supporting the Chapter and each other by attending Chapter classroom educational offerings, meetings, and events.

Lastly, don't forget to contact us if you're interested in joining a committee or want to find ways to get involved with the Chapter. We want to hear from you! I hope everyone is having a productive 2019!

Guest Speakers— August 22, 2019 - 3rd Q Chapter Meeting



Bob “Coach” Henriquez is deeply rooted to the community he serves. A fifth-generation resident of Tampa, Bob was born and raised in that city and his great grandfather, Enrique Henriquez, was the last mayor of West Tampa before it was annexed into the City of Tampa in 1925. Guided by working-class parents devoted to him and his three siblings, Bob has been driven by a desire to help those around him. He built the foundation for that goal by achieving academic success at Tampa Catholic High and Princeton University. At both schools, Bob learned the importance of teamwork as a starting offensive lineman on the football squads.

Soon after graduating from Princeton, Bob went to work for Hillsborough County’s Streets & Addresses department to help enhance its 9-1-1 program. Later he joined the county’s Planning Commission to assist in growth management. In 1998, Bob followed his ambitions to serve his community to a new level when he was elected to the Florida Legislature as a State Representative. There, he developed a reputation as a legislator eager to put aside party politics for the good of his constituents. After four terms in office, Bob was appointed to head up the Pinellas and Pasco counties division of the Department of Children and Families. He served in that role for three years.

Interwoven with Bob’s public service has been his tireless work molding the lives of young men as a football coach. Bob served two stints as head coach at Tampa Catholic, from 1990-99 and again from 2005-2012. In 2007, TC reached the state championship game for the first time in school history and the Crusaders returned to that stage in 2009. During his tenure at TC, Bob’s teams compiled a record of a 128-71, reached the playoffs 13 times and won seven district crowns. Bob also served as an assistant coach at Jefferson High. After winning the election of Hillsborough County Property Appraiser in 2012, Bob made the decision to step down as head coach at TC in order to focus his energies on the constitutional responsibilities of his office. He now leads a new “team” with his same ambitions: to serve the public with fairness, professionalism and humility.



Mike Twitty, MAI, was sworn into office on January 3, 2017 as the Pinellas County Property Appraiser. Prior to being elected he was a senior managing director and principal of a successful residential and commercial appraisal firm based in Pinellas County. Mike is a lifelong resident of Pinellas County. After graduation from Largo High School he received a Bachelor’s degree in Business Administration at the University of Florida in 1989, where he majored in Real Estate & Urban Analysis. He subsequently received his Florida Real Estate Broker’s license, State-Certified General Real Estate Appraisal certification, was awarded the MAI designation from the Appraisal Institute and received the Certified Florida Appraiser designation from the Florida Department of Revenue.

Mike has over 28 years of experience in the valuation of a wide variety of property types within Pinellas County and is presently a Director of the Gulf Coast Chapter of the Appraisal Institute. He has qualified as an expert witness in five area counties relating to real estate valuation matters and has substantial experience in evaluating and solving difficult valuation assignments. He has also been involved in real estate technology throughout his career. He served as a key member of a technology taskforce formed to tackle difficult real-world issues surrounding the design, maintenance and deployment of appraisal report templates on a national scale. Mike presently serves as Chairman of Pinellas County Enterprise GIS (eGIS), is a member of the Legislative Committee for the Property Appraiser’s Association of Florida (PAAF) and Chairman of PAAF’s Florida Flood Impact Committee, which tracks National Flood Insurance Program (NFIP) legislative activity and potential value impacts due to rising premiums. Mike’s personal life is defined by his love of family, friends and music. He has a musical family with both of his sons and himself being musicians and playing different instruments (guitar, piano, percussion, bassoon and vocals). Mike is also an avid sportsman (boating, fishing and scuba diving) and is a licensed private pilot. Mike resides with his wife Michele and their two sons in the Largo area. Mike also lends his time and talents to many charitable causes and has been active in the community as a youth coach at West Pinellas Little League, the City of Largo and the Town of Belleair.

We hope to see you all at the 3rd Q chapter meeting in Tampa.

2020 Officers, Directors and Region Representatives

The following individuals were elected to serve the position of 2020 officers, directors and regional representatives for the **Florida Gulf Coast Chapter at the 2nd Q chapter meeting**. Their new term will begin 1.1.20.

Florida Gulf Coast Chapter - 2020 Officers

President: Rachel Zucchi, MAI
Vice President: Brian Zamorski, MAI
Treasurer: Patricia Staebler, SRA
Secretary: Timothy W. Sunyog, MAI

Directors 2018-2020

John Fabian, MAI
 Brad Saucier, MAI
 Julie Battaglia, MAI (Ex-Officio)

Directors 2020-2022

James "Matt" Terry, SRA
 Martin Engelmann, MAI

Directors 2019-2021

Michael Cliggitt, MAI
 Byron Torres
 Jennifer Marshall, SRA, AI-RRS
 Devon Carter, MAI

2020 Region Representatives:

Ned Palmer (2017-2020)
 Andrew Skinner, MAI, SRA (2017-2020)
 Jennifer Marshall, SRA (2018—2021)
 Michael Cliggitt, MAI (2019-2022)
 Michael Jonas, MAI (2019—2022)
 James (Matt) Terry, SRA (2019—2022)
 Julie Battaglia, MAI (2019—2022)
 Brian Zamorski, MAI (2017—2020)
 Rachel Zucchi, MAI — *Chapter President*

2020 Alternate Region Reps: Karen Goforth, Patricia Staebler, John Fabian, Michael Twitty, Steve Griffith, Wesley Sanders, Caroline Sutton, MAI, Tim Sunyog, MAI

Government Relations Report, by Devon Carter, MAI

The attorney for FREAB indicated that evaluations are outside the jurisdiction of the board as it stands. FREAB can put in standards for evaluations; however, none have been; therefore, anyone can write one - appraiser or not. Recall, it was at question whether or not certified appraisers could perform evaluations outside of USPAP. At the last meeting, it was decided that, we as appraisers, can perform evaluations. In my experience talking with other appraisers who perform evaluations, we are still adhering to USPAP requirements, at least to the level of a restricted appraisal report.

The National Credit Union Administration (NCUA) quadrupled the appraisal threshold for nonresidential real estate loans from \$250,000 to \$1,000,000. This would effectively exempt up to 66% of loans, up from about 27%. Since the Federal Reserve upped the threshold from \$250,000 to \$500,000 just last year, the NCUA's action could have a similar reaction with the Feds. This is all in the name of "regulatory relief;" however, this could have far reaching effects with loans secured with un-appraised real estate as collateral.

Mike Twitty forwarded some information along in regard to protected addresses. Florida Statue 119.071 has been amended to expand information from public record. Previously, if you were researching a property and the owner came up "confidential," you were unable to see the owner's name. As of July 1, the term "home address" has been expanded to include much more information including: physical and mailing address, parcel ID, neighborhood name and lot number, legal description, GPS coordinates and any other descriptive property information. Even if you have the parcel ID, the parcel will not be viewable. I have tested this in Hillsborough County, and clicking on a known "confidential" property brings up a blank information screen. If your subject property is under "confidential" ownership, it will require securing a notarized authorization for release of information, which will likely increase the amount of time required in preparing an appraisal.

Education, Julie Battaglia, MAI, AI-GRS, Committee Chair

As you know, 2019 is not a state recertification deadline year, so we have had less offerings and low attendance so far. Classes will be added if any timely topics arise. Remember that it is never too early to begin accumulating your CE hours for the next renewal deadline, so we encourage you to start now. Don't let it sneak up on you.

We held a very successful 2-hour seminar **Craft Brewery Real Estate Valuation** in conjunction with the 1st Quarter Meeting and the 2019 VALUEvent in Tallahassee in late March.

In February, we offered the new 7-hour class **Evaluating Commercial Leases** with Rick Borges in Sarasota followed by **Practical Applications in Appraising Green Commercial Properties** on March 14—15th in Tampa. The newly revised **Business Practice & Ethics** class was held in Tallahassee and will also be given in Tampa this fall. The new BPE class is now a 6 -hour class and is now approved in Florida for 6 hours of CE, instead of 4.



Julie Battaglia, MAI, AI-GRS



We have offered some very interesting chapter-developed seminars to date, including **The Cost Approach: Unnecessary or Vital to a Growing Practice?**, a 7-hour class developed and Instructed by Craig Steinley, SRA, AI-RRS followed by **Trial Components; Recipe for Success** held at the Ft. Myers 2nd Quarter Meeting which was a 3-hour panel discussion with three attorneys on hand and moderated by John Underwood, MAI.



Coming Up—At the **3rd Quarter meeting** on **Thursday, August 22nd** in Tampa, we will offer a 7-hour seminar titled **"Raise Your Appraiser IQ"** presented by Ted Whitmer, MAI. This seminar is designed for both residential and commercial appraisers to provide better tools of analysis and communication of the analysis to comply with USPAP, client and industry standards. Go to our OLRs registration page for more information on this seminar. It is approved for 7 CE hours in Florida. [Sign up](#) today for this excellent Ted Whitmer class.

One other new seminar scheduled in late July, **Appraisal Aerial Inspections Using a Drone** was developed by Lamar Ellis, MAI and will be held in Destin, FL. Lamar has advised us that this seminar is packed with much useful information on the drone technology. A summer trip to Destin is never a bad idea! Please review our 2019 education schedule which is included in this newsletter and plan to attend many of these interesting offerings. **Register early and save \$\$.**

One of the final offerings this year will be the very popular **Appraiser as Expert Witness**, with John Underwood, MAI. We have not offered this one in several years, so we hope to see you there. The **Business Practice & Ethics** course will be held in October for 6 CE hours. At the 4th Quarter Meeting, we hope to offer a new seminar. Details to follow soon.

Our chapter education goal is to always give you the best instruction, material and topics on a timely basis. Sign up for them as early as possible to ensure the minimum attendance needed and advantage of the early registration discounts. In this time of expanding on-line education, many of you have told us you still desire a classroom setting. Your chapter exists primarily because of classroom education. We receive very minimal funding from National for the on-line programs, so our education program helps keep our chapter dues one of the lowest in the state and country. You can help keep our chapter financially stable by supporting our programs. Get what you need locally.

Check the website often for any new additions or changes to the education schedule and other chapter news. The Florida Gulf Coast Chapter website can be found at www.gulfcoastai.org.

Questions? Please call the chapter office at (813) 962-4003 or email Nancy at info@gulfcoastai.org or contact education chair Julie Battaglia with any questions or suggestions. **To register for classes:** <http://www.appraisalinstitute.org/education/FloridaGulfCoast.aspx>

LDAC 2019 Overview

Tim Sunyog, MAI (1st Year), Mike Twitty, MAI (1st Year) and I (Byron Torres, MAI) attended the Leadership **Development and Advisory Council (LDAC)** conference, held from May 15-17 in Washington, DC. We participated in four discussion sessions and went to Capitol Hill to lobby appraisal regulatory modernization and housing finance reform with our representatives in the House and Senate.

The discussion sessions were moderated by Erik Hanson, MAI, Lisa Meinczinger, SRA, AI-RRS, Rob Moorman, MAI, SRA, AI-GRS and Eric Schneider, MAI, SRA, AI-GRS. Below are the discussion topics and several key points discussed in each session.

How do we set ourselves apart and message effectively to clients (the appraiser and the appraisal)?

- Superior education
- Verification of 3rd party data
- AI providing an appraisal review service

Increasing thresholds, alternative products, waivers: How can AI help appraisers adapt to the new environment and position our members to be at the front of the line?

- Education/Communication/Podcasts
- Lobby to change USPAP to help appraisers be competitive
- Possible business opportunity for appraisers to complete inspections as 3rd party inspectors

AI Education: what is the best way to deliver it? How do we capture more? What are we doing well? What can we do better?

- Online classes and a day in class for Q&A
- Short videos discussing educational topics
- Subscription package for CE/QE/Designation paths
- AI App/Podcast
- More coordination with National & Chapters

How can chapters maximize value to members?

- Communicate with other chapters when offering classes
- National helping to organize classes throughout the regions
- Welcoming committee for new members

We discussed similar topics with our representatives in Washington DC, as we did with our representatives in Tallahassee for the VALUEvent. The topics covered were the current threshold and appraisal regulatory modernization. We have requested the House of Representatives and Senate to consider our topics in any reform legislation.

In addition to the discussion sessions and lobbying on Capitol Hill, one of the best parts of the LDAC event is the networking with appraisers from all over the country. You will make lifetime friends and have additional resources for appraisal-related questions and concerns.

The Florida Gulf Coast Chapter has one spot open that will be sponsored by the chapter for LDAC 2020, so if you are a chapter member looking to help at the chapter level and want to be sponsored to attend LDAC next year, please reach out to Julie or Nancy.



I learned a lot, met new friends and had an overall great time at LDAC this year and look forward to my third and final year in 2020. I hope an additional chapter member joins us next year. Please feel free to reach out with any questions.

Prepared by: **Byron Torres, MAI**
(2nd Year LDAC)

Region X Meeting and National Updates

Region X Meeting

The Region X Meeting on July 21st was well attended ahead of the Annual Conference. The Region Chair, Nicholas D. Pilz, MAI, SRA, AI-RRS and Vice Chair Elaine Liz-Ramirez, MAI presided over the meeting. The Region approved the prior minutes, discussed the finance report, government relations update, university relations update, officer reports, and chapter presidents' updates. The Florida Law update for 2020 and the 45-day notice were also discussed. The most important announcement was the decision on the 2020 incoming 3rd Director position. Reginald M. Carter, MAI, SRA, of the Northeast Florida Chapter, will represent Region X as 3rd Director in 2020, Vice Chair in 2021-2022, and Chair in 2023-2024. Congratulations to Reggie as the incoming 3rd Director for Region X!

National Conference

The Annual Conference kicked off with an inspirational keynote speaker, Allison Massari. Those of us there felt the overwhelming power of her message and the strength that comes from within. Her message was one of will, power of the mind, and the ability to forgive and love. It was an extremely moving start to a fantastic schedule of events throughout the conference. There were over 525 attendees, and the seminars covered an array of topics, which were well attended by residential and commercial appraisers during our three days in Denver. There were additional events available to attend, including an off-site reception at Coors Field, a women's initiative breakfast, the President's Gala Cocktail Reception and Dinner, and the awards luncheon sponsored by the AI Education and Relief Foundation. In total, there were 11 awards given out to very deserving members and contributors to our profession!

National AI Update

I wanted to share a few of the updates from the information presented by the National Officers.

- As I mentioned earlier this year, the **Appraisal Institute will be replacing its Association Management System (AMS) with a new system to be known as "netFORUM"**, which is now expected to begin implementation on October 1st, 2019. The AMS is an online membership database and customer relations management software platform. The current AMS interfaces with over 30 different systems and is the foundation for almost every service and product that AI offers. With the new AMS (netFORUM), AI professionals, students, customers and staff will enjoy benefits such as: Increased user accessibility to data; Improved business processes and efficiencies; Integrated web experience; and Self-service capabilities that will make interactions with AI simpler and more convenient. Additionally, the My Account area of the AI website will be completely new, including improvements to: Education search and registration; Online store; Membership profile; FAA profile; Self Service; Printing a transcript; Paying dues/fees; Candidate checklist; Volunteer information.
 - Please note that all software launches involve some short-term inconvenience: Password resets will be needed after the new AMS goes live (training video to be released); AI Professionals will be unable to transact with many areas of the AI website from September 26th – 30th.
 - For 2020 education offerings and events, due to the transition, opening registration will not be available until after the 'go live' date of October 1st.
 - Registration for offerings scheduled until December 31st will remain open.
 - Remember to look for future communications from AI on this topic as the launch date approaches!

(Continued next page)

Region X Meeting and National Updates *Continued*

- **Board actions** including the 45-Day Notice, Amendments to Bylaws and Regulations 8, 9 and 10, Certificate of Completion, and Courses requirement. The Courses requirement was of particular interest as it amended the policy for the courses requirement for General Candidates by removing the requirement to take and pass “General Appraiser Report Writing and Case Studies.” Additionally, there was a Chapter merger of the Memphis Chapter and the Greater Tennessee Chapter, which will be known as the Tennessee Chapter of the Appraisal Institute.
- **The 2020 General Demonstration Capstone Schedule** is currently being planned. There will be four Classroom offerings and two Synchronous offerings. (NOTE: Although AI expects to release information about the dates and locations for the Capstone programs in late summer, **registration for the Capstone will NOT open until AFTER the new AMS “netFORUM” goes live in October.**)
- **Candidates please be aware of the next scholarship deadline of October 1st for:**
 - AIERF Minorities and Women AI Course Scholarship – Open to minorities and women Candidates for Designation who are active in appraising and need financial assistance to take an Appraisal Institute course leading to the MAI, SRA, AI-GRS or AI-RRS designations.
 - AIERF AI Course Scholarship – Open to all Candidates for Designation who are active in appraising and need financial assistance to take an Appraisal Institute course leading to the MAI, SRA, AI-GRS or AI-RRS designations.
- **Practicing Affiliates – the AI Education and Relief Foundation has announced a new scholarship for you:**
 - The scholarship will cover a course needed for state certification; there will be one scholarship from AIERF per year; the first deadline is October 1st, 2019. Visit AIERF.org to learn more and apply for these scholarship options!
- **The Appraisal Standards Board of The Appraisal Foundation adopted the 2020-21 edition of USPAP.** Changes to USPAP include:
 - Permitting additional intended users for Restricted Appraisal Reports
 - Significantly reducing the number Comments to Standards Rules and Definitions
 - Please note: One of the ways that the ASB reduced the number of Comments was by moving requirements from Comments to new or existing Standards Rules so the 2020-21 edition of USPAP will include several new Standards Rules.
 - Adding definitions of “assignment elements”, “effective date”, “misleading”, “personal inspection”, “physical characteristics”, and “relevant characteristics.”
 - A detailed description of changes that have been adopted for the 2020-21 edition of USPAP can be accessed through a link on the Standards of Professional Practice page of the Appraisal Institute website or on the Appraisal Foundation website.
- Lastly, just a reminder that the **2020 Appraisal Institute National Conference will be held in Orlando!** We will provide updates as more information becomes available.

Government Relations

AI Condemns National Credit Union Administration (NCUA) Action on Appraisal Thresholds

- The NCUA Board of Directors quadrupled – from \$250,000 to \$1 million – the appraisal threshold for nonresidential real estate loans.
- The Appraisal Institute, on July 19th, vigorously condemned action by the National Credit Union Administration, calling the NCUA's decision to effectively reduce the number of appraisals required for commercial real estate loans irresponsible, radical and dangerous. The organization further called for congressional oversight.
- Another concern is with the NCUA's new threshold, there will be pressure on the federal bank regulatory agencies to follow suit, which is possible considering the competition in the market. Overall, there could be a much larger impact to appraisal requirements for lenders that only order appraisals based on the required threshold levels. It is noted that lenders may still choose to order an appraisal below the minimum thresholds for sound business practices. However, with the increase to the threshold for credit unions, other federal bank regulatory agencies will have greater pressure to follow suit, which will equate to appraisal request decreases.

National Residential Round Table Event

- Several AI Chapters and Regions, among others, donated to support a National Residential Round Table held in Denver. The event was conceived by a small group of very savvy Appraisal Institute members, including one of our very own – Jennifer Marshall, SRA, AI-RRS. After a lot of hard work and marketing efforts, the event touted a very large turn-out and included several non-members of AI. There were highly respected speakers in the line-up, including the Chief Appraiser from Freddie Mac, the Chief Appraiser from the Veteran's Administration, and a high level representative from Fannie Mae as well. The event was geared towards the residential appraiser and covered the hot topic of alternative products. Please see Jennifer Marshall's article in this Newsletter for more details and the success that it was!

2019 Education Schedule

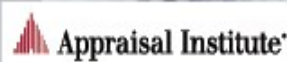
Florida Gulf Coast Chapter



Date	Class	Instructor
February 21	Evaluating Commercial Leases - Sarasota (7 CE)	Richard Borges, MAI, SRA
March 14–15	Practical Applications In Appraising Green Commercial Properties (7 CE)	Timothy Runde, MAI
March 25–26	1st Quarter Chapter Meeting and VALUEvent—Tallahassee Craft Brewery Real Estate Valuation (2 CE) 2019 VALUEvent	Panel of Speakers
April 11 Postponed to June	The Cost Approach: Unnecessary or Vital to a Growing Practice (7 CE) (Tampa)	Craig Steinley, SRA, AI-RRS
May 9	Business Practice & Ethics (6 CE) - Tallahassee	Barry Diskin, Ph.D., MAI
May 16	2nd Quarter Chapter Meeting & Elections - Ft. Myers Trial Components: Recipe for Success (3 CE)	John Underwood, MAI Panel of Attorneys
June 12	Valuation by Comparison: Residential Analysis and Logic (7 CE) - Tampa	Sandra K. Adomatis, SRA
July 31	Appraisal Aerial Inspections Using a Drone (7 CE) - Destin	Lamar Ellis, MAI
August 22	3rd Quarter Chapter Meeting - Tampa Raise Your Appraiser IQ (7 CE)	Ted Whitmer, MAI
October 3–4	Appraiser as Expert Witness Tampa (15 CE)	John Underwood, MAI
October 24	Business Practice & Ethics (6 CE) (Tampa)	Vincent Dowling, MAI
November 8	4th Quarter Chapter Meeting & Installation Pending Seminar — Artificial Intelligence, AVMs, and Blockchain: Implications for Valuation/Pending (Bradenton)	TBA

To register for any of the above classes, go to:
<http://www.appraisalinstitute.org/education/FloridaGulfCoast.aspx>

AIM HIGHER
 With Online Education from the Appraisal Institute



SEARCH



Appraisal Institute Education and Relief Foundation

Practicing Affiliates - The Appraisal Institute Education and Relief Foundation is here to help!

The Appraisal Institute Education and Relief Foundation (AIERF) recently established a scholarship for Practicing Affiliates working towards state certification.

You may be eligible for a scholarship that will cover the cost of a course*:

[AIERF Practicing Affiliate Course Scholarship](#) (you must be logged in to apply). The scholarship will only pay for the cost of the course, the student is responsible for travel and any other fees.

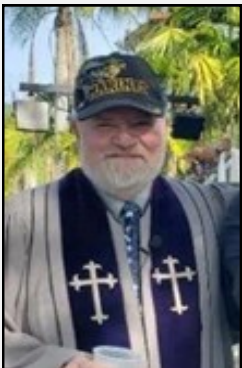
Apply today!
Applications are due by September 15!**

The AI Education and Relief Foundation awards scholarships quarterly to worthy Practicing Affiliates.

For more information on AI Education and Relief Foundation and scholarships available, [visit our website now](#). Have a question, please email us at aierf@appraisalinstitute.org or call 312-335-4133.

** Applications must be received by 11:59 pm on September 15. Scholarships need to be for classes after November 15.

In Memoriam



William "Bill" Reeve, III, MAI, SRA, Ft. Myers, went into eternal rest with God on July 19, 2019 surrounded by family. Bill was a proud veteran of the U. S. Marines and an elder of Buckingham Presbyterian Church.

Bill received his MAI designation from the Appraisal Institute in 1988. He was a former member and chapter president for the South Florida Chapter and a current active member and past instructor for the Florida Gulf Coast Chapter for many years. Bill received the Henry C. Entreen Lifetime Achievement Award for his years of chapter and national service in 2015. Bill was a mentor to his fellow appraisers and an asset to the Appraisal Institute.

He is survived by his wife, Marie; sons, William H. Reeve IV, David (Bonny) Reeve and Michael Reeve, two brothers; James (Becky) Reeve and Christopher (Michelle) Reeve, six grandchildren; Alexandria (Cameron) Herrera, Makyla Reeve, Joslynn Reeve, Ella Reeve, Avery Hall and Derrick Sands; great-grandson; Maverick Herrera. Bill was an amazing husband, father, grandfather, great-grandfather and surrogate father to his nieces, nephews and many friends; offering a loving home to anyone who had no one to turn to. Deepest sympathy to Bill's family and friends. He will be missed by us all.

FREAB Meetings

2019 General Meetings

- Monday, August 5, 2019
- Monday, October 7, 2019
- Monday, December 9, 2019

The Division of Real Estate is now able to [live stream](#) their meetings. The streaming is not recorded and it has limited space at this time. If you are unable to access the meeting, please try again later as access may become available during the day. If you have connected to the live stream and no longer wish to view the meeting in progress, please be sure to disconnect to allow others to access the live stream. <http://www.myfloridalicense.com/dbpr/re/FREABMeetings.html>.

If you wish to have printed materials to reference during the meeting, please visit the website

www.myfloridalicense.com > *Doing Business with Us* > *Real Estate Division Page* > *Florida Real Estate*

Appraisal Board > *Meetings & Workshops*, and print all publicly available materials as early as 7 days before the date of the meeting. The department endeavors to minimize paper usage in all business practices. If you plan to attend for CE credit, you will need to attend the full day. All FREAB Meetings begin at 8:30 a.m. and are held at the Division of Real Estate Commission Chambers in Orlando unless stated otherwise.

The FREAB invites and encourages all members of the public to provide comment on matters or propositions before the Board or a committee of the Board. The opportunity to provide comment shall be subject to Rule 61J1-7.020, Florida Administrative Code. To submit written notice, send to the attention of *FREAB Public Comments* via email to: realpublicrecords@myfloridalicense.com or fax to 407-317-7245.

2019 Committee Chairs

Candidate Guidance: Jennifer Marshall, SRA, AI-RRS
 Bylaws: Patricia Staebler, SRA
 Education: Julie Battaglia, MAI, AI-GRS
 Finance: Brian Zamorski, MAI
 Government Relations: Devon Carter, MAI

Nominating: Wesley Sanders, MAI, AI-GRS
 Programs: Rachel Zucchi, MAI
 Public Relations: Brian Zamorski, MAI
 University Relations: Bruce Cumming
 Newsletter: Patricia Staebler | Nancy Bachor

If you are interested in serving on a chapter committee in 2020, Please contact the chapter office.

Reminder to Chapter Officers, Directors, Committee Members and Region Reps!

Designated members and Practicing Affiliates can log their own Service to the AI. Please remember to log your service through the [AI CE Log](#).



**Pursue an
Appraisal Institute
Designation**





The 1st Annual National Round Table (NRT) for Residential Appraisers took place at Blanc, an event venue in Denver, Colorado, Sunday, July 21st from 7 pm to 10 pm. According to feedback from attendees and second-hand commentators, the NRT was a tremendous success.

First and foremost, we had the overwhelming support from all 10 Appraisal Institute Regions, a number of AI Chapters as well as some private companies and individuals who donated to our NRT. I want to thank Region X, the Florida Gulf Coast Chapter (FGCC), the South Florida Chapter and the North East Florida Chapter for their generous donations which were instrumental in helping us to provide this free event to the residential appraisers.

Our NRT Team (pictured, left to right) included:

Benjamin B. Davidson, MAI, SRA, AI-GRS, AI-RRS
 Jennifer Marshall, SRA, AI-RRS
 Tina A. Mindemann, SRA, AI-RRS
 Warren B. Boizot, III, SRA, RAA
 Jean Gannon, SRA, AI-RRS



Other team members not pictured include: Sherry Engleberg, Exec. Director Region II/Colorado; Craig Steinley, SRA, AI-RRS, Liaison to the BoD; and Alex J. Uminski, SRA, AI-RRS.

These designated appraisers recognized the need for recruitment and retention of AI's residential membership and initiated a grass roots effort to bring in both AI and non-AI Residential appraisers into a venue to discuss topics germane to our profession.

What began as an idea to bring residential appraisers together, turned into a grass roots effort to raise funds, get relevant speakers and include the AI Executive Committee to represent our organization.

Without knowing what our response would be, our on-site team members secured a venue with a capacity of 150 attendees. Who would have imagined our final number of 220 registered attendees would be the reality. We were blown away! As it turned out, 30% of all guests were non-AI members, a phenomenal turn-out by local residential appraisers.

The NRT was a free event that provided an evening of social networking, discussion, and hors d'oeuvre and drinks. The agenda was:

Event Program

Registration Opens 7:00 PM

Opening Remarks

Ben Davidson, MAI, SRA, AI-GRS, AI-RRS Chapter President, Colorado Chapter

Welcome

Stephen Wagner, MAI, SRA, AI-GRS President AI

Denver Welcome

Rodman Schley, MAI, SRA, Vice President AI

AI Talking Points

Bill Garber Director, Government & External Relations

Keynote Speakers

James Heaslet, Veterans Administration

Keisha Wilkinson, Fannie Mae

Scott Reuter, Freddie Mac

Q & A

Ben Davidson, President, Colorado Chapter

Thank You & Conclusion

Rodman Schley, Vice President AI

NRT Continued....

It was a great way to get to speak to other appraisers and assist all of us that do residential work to help each other. As of our last correspondence, we now have 6 non-affiliated attendees who have committed to joining the Appraisal Institute, four of which will head down the path to designation.

This is a tremendous result for the 1st Annual NRT.

We are now looking forward to our 2nd Annual NRT in Orlando with a tentative date of August 2, 2020. We are not sure how we will be able to top the Denver NRT but we will do our best. I hope that the Chapter will get the word out to the Residential appraisers to save the date. I hope every one of the FGCC residential members will be in attendance. I really do believe that this is going to be a great opportunity for the residential folks.

If you have any additional questions or would like more information about the NRT please feel free to contact me by email at jm4632@aol.com or by phone at (813) 957-3230.

National Conference, Region Meetings & Other Events held in Denver—July 2019

Wes Sanders, MAI attending Region meetings in Denver with Region X representatives



Rachel Zucchi, MAI and Brian Zamorski, MAI attending the Chapter Leadership Program in Denver



Regional Meetings and National Conference in Denver

Jobs Board

Real Estate Researcher

Experienced researcher needed for boutique appraisal office. Must have an understanding of the real estate industry, know how to verify taxes and utilities and be comfortable phone calling to conduct rental surveys and verify sales. About half the work is for typical properties and about half for marinas and waterfront development. Knowledge of boating and marinas a plus.

Please send resume and salary requirements to
linwood@urbanrealtysolutions.com; www.urbanrealtysolutions.com

Bay County Special Magistrates

The Value Adjustment Board in and for Bay County Florida is currently seeking individuals interested in serving as Special Magistrates to the 2019 Value Adjustment Board. Special Magistrates are appointed for the purpose of taking testimony and making recommendations to the Board. Special Magistrates cannot be elected or appointed officials or employees of the county. Employees and elected or appointed officials of a taxing jurisdiction or of the state may not serve as Special Magistrates.

A Special Magistrate appointed to hear issues regarding valuation of real estate shall be a state certified real estate appraiser with not less than 5 years' experience in real property valuation and meet the requirements of Section 194.035 F.S and Section 12D-9.010 FAC. During term of service, the Special Magistrate cannot represent any party before the Board.

A Special Magistrate appointed to hear issues regarding valuation of tangible personal property must have at least 5 years' experience in tangible personal property valuation and shall be a designated member of a nationally recognized appraiser's organization. During term of service, the Special Magistrate cannot represent any party before the Board.

A Special Magistrate need not be a resident of the county for appointment. If required by law, Special Magistrates shall obtain the Department of Revenue training certificate for Special Magistrates and provide verification of such qualifications and training to the Clerk of the Board.

If you have an interest in serving as a Special Magistrate for the 2019 session, please fill out an application and submit it along with your resume to our office. The application is available at our website, www.baycoclerk.com, under Value Adjustment Board. Deadline for submission is August 16, 2019.

The Pinellas County Property Appraiser is seeking candidates for a commercial appraiser (Appraiser 2) position. This is field and office work of routine difficulty in the gathering of property data to assist in estimating commercial property values for ad valorem purposes. Work involves measuring building structures and appurtenances, drawing sketches to scale, identifying structural features and characteristics, making quality judgments, conducting inventories, and recording descriptive data.

Application deadline: August 9, 2019

All interested applicants are required to complete a Pinellas County application form online at:
<https://employment.pinellascounty.org>.



2019 Florida Gulf Coast Chapter Meetings

3rd Quarter Meeting - August 22 - Tampa

4th Quarter Meeting & Installation - November 8 - Bradenton

Candidate Guidance

Candidates: Your Annual Minimum Progress is shown in the form of a graph on our MY AI ACCOUNT page. The chart is located in the right-hand column, and the display shows how many requirements you must complete (blue bar) and how many requirements you have already completed (gold bar). Check your [Candidate Status Report](#) for a list of remaining designation requirements. Candidates must ensure you are meeting your annual progress requirements. If you have not met minimum designation progress, you risk losing credit for the requirements previously completed.

2019 Capstone Program— for the candidates seeking the MAI designation, please note that the General Demonstration Report—Capstone Program—will be offered in just a few locations this year. The 2020 Capstone schedule will be announced in the third quarter. For more information on the Capstone Program and the other options, there is a new Capstone page online, which makes it easy to see the schedules, registration deadlines, etc. [Click Here](#).

Experience Requirements—The purpose of the Appraisal Institute Experience Requirements is to determine if a Candidate for Designations work meets the requirements specified in applicable AI Regulations, Policies, and Procedures, including Significant Professional Responsibility, Reasonable Relationship of Hours, and the [Appraisal Institute Standards of Professional Appraisal Practice](#) (or other relevant criteria). Candidates should be open to listening to and exchanging information with the Experience Screener. The Experience Requirement and interview is a learning process, whether or not your credit is approved. You likely will come away with new ideas for reporting and possibly a better understanding of theory and techniques.

Reports must be submitted in their entirety, which means that the report is to be submitted just as it was sent to the client. Reports are not to be edited or altered in any way for the experience process. All work for which experience is claimed must have been performed for a business purpose (mock experience and mock review experience is ineligible).

We currently have **38** candidates for designation and **3** members seeking the review designation. We ask that our designated members and candidates encourage any non-designated appraisers to consider getting any AI designation and contact the Candidate Guidance Committee if we can answer any questions they may have and/or explain the many benefits of Appraisal Institute affiliation and designation.

Candidates for Designation

CE Requirements

Candidates and Practicing Affiliates must complete 70 hours (350 points) of continuing education for every five-year cycle. Designated members must complete 100 hours (500 points) of CE every 5-year cycle. The points system offers an incentive to individuals who attend advanced education. AI will now reward individuals who take and pass exams. The system's tiered point structure allocates higher point values to courses and seminars defined as advanced education. For more information, visit the AI website.

Generally, 1 hour of CE = 5 points (1% of 500 points) or more. This formula is also used for education taken outside of AI, which members can add on their own by logging onto the website and clicking: Add Credit to My AI CE Log.

USPAP and Business Practice & Ethics are each valued at 35 points.

Comp Exam Date for 2019

- November 1 - 30, 2019 (The recommended apply by date is September 20, 2019)

Note: The **Business Practice & Ethics** course is only available through the Appraisal Institute and its chapters and cannot be taken through any other provider. This course will be presented in Tampa on October 24th.

FOR A COMPLETE LIST OF EDUCATION OFFERINGS BY THE FLORIDA GULF COAST CHAPTER, VISIT OUR WEBSITE AT: <http://www.gulfcoastai.org>

News from the Appraisal Institute

Coming soon..... The Appraisal Institute will launch a new association management system later this fall. More information about this program which will affect all AI professionals will be coming in the near future.

The Appraisal Institute Testified at House Subcommittee Hearing in June

AI President Stephen Wagner, MAI, SRA, AI=GRS testified on June 20th to the House Financial Services Committee's Housing, Community Development and Insurance Subcommittee, on a range of residential appraiser concerns and expressing support for two bills pending before the Committee.

H.R. 2852 - would allow licensed appraisers to perform appraisals for Federal Housing Administration loans and would reaffirm verifiable education requirements for FHA appraisers. The second Bill is a discussion draft from Rep. Lacy Clay, D-Mo, would give greater flexibility to registry fees assessed by the Appraisal Subcommittee and would require separate disclosure of AMC fees to consumers. [Learn more](#) about the AI testimony.

Appraisal Institute Condemns NCUA's Action, Calls for Congressional Oversight

The Appraisal Institute on July 18 condemned as irresponsible and dangerous the National Credit Union Administration's decision to increase the appraisal threshold for nonresidential real estate loans from \$250,000 to \$1 million, effectively reducing the number of appraisals required for commercial loans and challenging the safety and soundness of the system. For more information, [click here](#).

Partnership with Freddie Mac— In collaboration with Freddie Mac, the Appraisal Institute has added new offerings around the country of its practical appraisal training for appraisers to address manufactured housing valuation assignments for Freddie Mac's CHOICEHome. See the new offerings of this [great initiative](#)

2020 National Committee Positions—If you are interested in serving on an AI national committee in 2020, you will need to complete the Leadership Resource Registry by August 1st.

Jody Bishop Elected 2020 AI Vice President

You might be interested to learn that the Appraisal Institute Board of Directors elected Pledger M. (Jody) Bishop III, MAI, SRA, AI=GRS of Charleston, South Carolina, as 2020 vice president at its July 25-26 meeting in Denver. Bishop's one-year term at the Appraisal Institute will begin Jan. 1, followed by one year each as president-elect, president and immediate past president.

Bishop serves as a non-voting member of the Appraisal Institute Board of Directors due to his position on the Audit Committee. He has chaired the General Demonstration of Knowledge Grading Panel and has served on the Admissions and Designations Qualifications Committee. He has served as president of the South Carolina Chapter. He also is an AI associate instructor, has been a seminar and webinar author, and has served as discussion leader at the Leadership Development and Advisory Council conference.



Interested in sponsoring a chapter meeting or event? *Sponsorship opportunities are available for our chapter meetings. Contact the chapter office for more details! Sponsorships include recognition in email blasts, chapter website, newsletters in addition to recognition at chapter meetings.*

Event Sponsorships Available....[Click Here](#) to Become a Meeting Sponsor Today!

2019 Leadership - Florida Gulf Coast Chapter

Florida Gulf Coast Chapter - 2019 Officers

President: Julie Battaglia, MAI, AI-GRS

Vice President: Rachel Zucchi, MAI

Treasurer: Brian Zamorski, MAI

Secretary: Patricia Staebler, SRA

Directors (2017-2019)

Timothy Sunyog, MAI

Michael Twitty, MAI

Wes Sanders, MAI, Ex-Officio

Directors (2018-2020)

John Fabian, MAI

Brad Saucier, MAI

Directors (2019-2021)

Devon Carter, MAI

Byron Torres, MAI

Michael Cliggitt, MAI

Jennifer Marshall, MAI

Region Representatives (2017-2020)

Ned Palmer, MAI

Andrew Skinner, MAI

Rachel Zucchi, MAI

Region Representatives (2018-2021)

Jennifer Marshall, SRA, AI-RRS

Region Representatives (2019-2022)

Michael Cliggitt, MAI

Michael Jonas, MAI, AI-GRS

James "Matt" Terry, SRA

Patricia Whittington

Alternate Region Reps - 2019

Don Saba, SRA

Michael Twitty, MAI

Brian Zamorski, MAI

Wesley Sanders, MAI

Dan Richardson, MAI

Karen Goforth, MAI

John Fabian, MAI

Patricia Staebler, SRA

Woody Herr, MAI

2019 Comp Exam Dates

[Click Here](#) for Comp Exam Information

Submit your applications for 2019 exams by deadline dates below :

November 1—November 30, 2019: Application Deadline—September 20, 2019

Examinees must take ALL required modules within their chosen 30-day window—transfers and refunds are NOT permitted.

Questions? comp@appraisalinstitute.org
or call (312) 335-4111

Membership Updates — Florida Gulf Coast Chapter

New MAI:

Kyle Catlett, MAI, Tampa

Marianne H. Busher, MAI, Tampa

Candidates for Designation:

Richard Voor, Tampa

New Practicing Affiliate:

Brian Sherman, Tampa

Member Transferred In:

William H. Metz, MAI, SRA (from Chicago)

James Robert Johns, MAI, AI-GRS (from Pittsburgh)

Martinn E. Winters, MAI (from Atlanta)

Thomas D. Mullins, Practicing Affiliate (from NY)

New Affiliate:

Mark E. Trippel, Niceville

Member Retired:

Terry D. Robertson, MAI, Naples

Members Resigned

Gina Capps, New Port Richey

Libby A. Kavoulakis, MAI, Naples Capps,

Transferred Out

William C. Bennett, MAI (North Texas)

Robert M. Klein, MAI, AI-GRS (to Philadelphia)

Kristopher Oxtal, MAI (to California)

William C. Teed, SRA (to Massachusetts)

Deceased:

William H. Reeve, III, MAI, SRA, Ft. Myers

*Congratulations to our new MA's and welcome to
our new members!*

AI Benefits

Are you taking advantage of the benefits that the Appraisal Institute has to offer?

Designated Members, Candidates for Designation and Affiliates have access to exclusive discounts and an insider connection to exciting Appraisal resources:

- Insurance
- Education
- Business Tools
- Marketing & Publications
- Valcre
- UPS
- Travel
- AI Services
- Networking & Leadership Development
- Taxbot (Automobile Mileage & Expense Tracking App)
- STDB
- Framing Success

[Learn More](#)

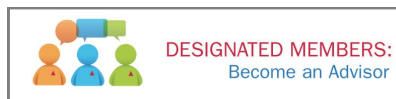
Club Quarters—as part of the Club Quarters network, AI professionals are able to take advantage of savings on hotel costs. You, your family, and friends can enjoy their prime locations and unique services at subsidized rates on weekends and holidays. For reservations and more information, visit Club Quarters and enter the Member ID Appraisal for exclusive rates, go to: <http://clubquarters.com/>.

Valcre—The Appraisal Institute is excited to introduce **Valcre** as a new AI benefit. This innovative and intuitive appraisal technology platform is now available to all Appraisal Institute Professionals at a special AI discount of 10 to 20% off a monthly subscription based on subscription plan package. Learn more at sales@valcre.com.

STBD—Site to do Business is now live. STDB is poised to move towards the future by continuing to provide analysis tools for commercial real estate users and searching for new and innovative products to add to their tool kit.

Framing Success—NEW AI benefit. Framing Success is offering an additional 20% off their already discounted AI Member Price to frame your AI Designation Certificate. Order online by April 30th with coupon code APP19 to receive the additional discount on your custom designed AI frame purchase. [Click Here](#)

UPS—Appraisal Institute and UPS took the guesswork out, and put the easy in. AI Professionals now have access to new and improved **flat rate pricing** with savings of **45% on Domestic Next Day/Deferred, 25% on Ground Commercial / Residential** and **up to 50% on additional services**. In addition, AI professionals can take advantage of UPS Smart Pickup® service for free.



Become an Advisor! We need designated members to step up and become an advisor. Please consider applying to serve as an Advisor in the Candidate for Designation Program. Once you have applied and are approved as an Advisor, the national office will place you on a list of approved Advisors. We currently have 31 designated members who are

approved advisors, however there are only few of these advisors who have remaining slots available. The Advisor Handbook has been updated and now also includes the FAQs. Go to the Advisor Resources webpage.

A Candidate may request a particular Advisor or the Appraisal Institute will identify a potential Advisor for the Candidate and make the assignment. The Appraisal Institute will make the final approval as to who will serve as the Advisor for a specific Candidate.

Candidates: Don't delay—choose your advisor today!

An Advisor can receive up to 125 points of CE credit per AI CE cycle for service to the Appraisal Institute. Please notify the Admissions Department of your interest at admissions@appraisalinstitute.org. A free online orientation is available for potential advisors. Advisors serve as a resource to the Candidate, providing knowledge and expertise.

[Download the PDF that will explain the process.](#) **WE NEED YOU !**

For more information on the Appraisal Institute candidate advisor program, please contact the Admissions Department at admissions@appraisalinstitute.org or [click here](#).

Advisors & Candidates: Remember to check your Appraisal Institute account page online to check your status and/or record your contacts.

2nd Quarter Chapter Meeting and Education – Ft. Myers



Ft. Myers Meeting held in May



Guest Speaker, Jim Talmage, Director, Lee County Economic Development Office



Trial Components seminar moderated by John Underwood, MAI



Panel of Speakers at Trial Components



*Special thanks to our panel of attorneys:
(l to r) Jackson Bowman, MAI, Esq, Tampa;
Vera Bergermann, Esq., Ft. Myers and
Jeffrey Fridkin, Esq., Naples*

3rd Quarter Meeting of the Florida Gulf Coast Chapter Thursday, August 22, 2019 - Tampa, Florida

Please join us for the 3rd quarter chapter meeting & CE Program!

Location

Tampa Yacht & Country Club
5320 Interbay Boulevard
Tampa, FL 33611
Directions



Schedule of Events

Thursday, August 22, 2019

11:30 AM—1 PM — 3rd Quarter Chapter Meeting

8:30 AM—4:30 PM: Raise Your Appraiser IQ (7 FL CE)

CLICK TO REGISTER
SIGN UP EARLY FOR DISCOUNT

Fees

Chapter Meeting & Lunch Only: \$26* | \$30

Chapter Meeting, Lunch & Seminar: \$205* | \$220

(Fees increase after 8-15-19) (* Member Price)

Registration Application — 3rd Q Chapter Meeting, Lunch & Seminar

Name _____

Firm _____

CC Billing Address & Zip Code _____

City _____ State _____ Zip _____

Email _____ License # _____

Phone _____

R.S.V.P. Required!
Mail or Fax Registration to:
Florida Gulf Coast Chapter - AI
Tampa, FL 33618
T 813-962-4003
Questions?
wcoastfl@tampabay.rr.com
Register Early and Save....
Register Online Here

Payment: **Circle One:** *Visa - MC - Amex - Discover - Check*

Credit Card: # _____ Exp. Date _____ **CCV:** _____

Name on Card: _____ Zip Code for Billing Address: _____

Register Online Today at: www.appraisalinstitute.org/education/FloridaGulfCoast.aspx



Florida Gulf Coast Chapter of the Appraisal Institute
P. O. Box 273994, Tampa, FL 33688
Phone: (813) 962-4003 • Website: <http://www.gulfcoastai.org>